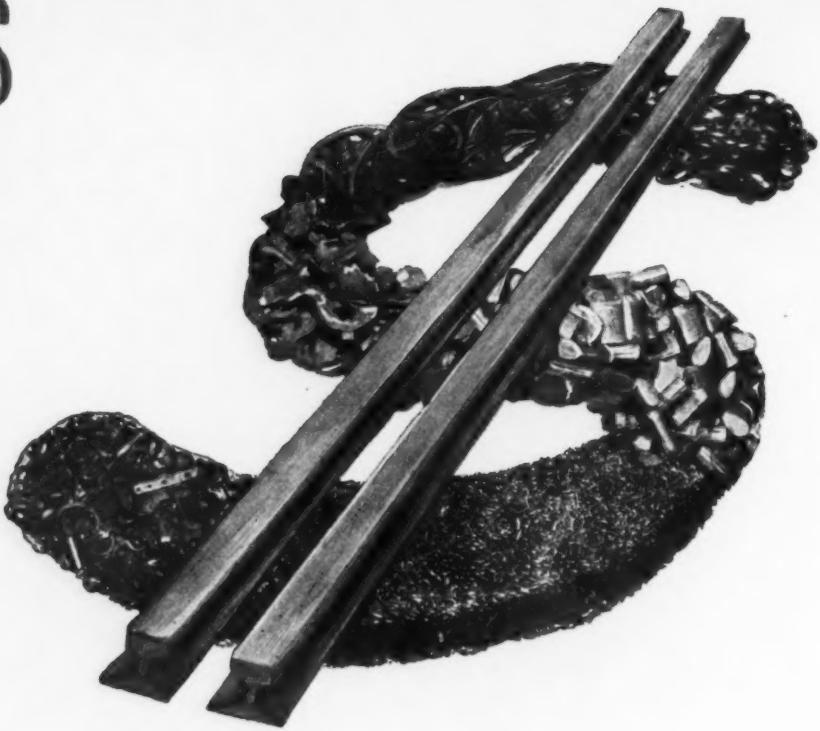




*Connecticut*  
**INDUSTRY**

AUGUST 1950

PRECIOUS  
METALS  
IN  
YOUR  
PLANT



• • • precious because the critical importance  
of scrap metals today means an increasing dollars and cents  
reward for their careful conservation.

With one of the East's most modern processing plants,  
H. Kasden & Sons, Inc., are well equipped to  
assist you in the disposal or acquisition of reclaimable  
ferrous and non-ferrous metals.

*Scrap* IRON, STEEL, METALS

**H. KASDEN & SONS, INC.**

2-44 LLOYD STREET • NEW HAVEN 7, CONNECTICUT

# Connecticut INDUSTRY

MANUFACTURERS' ASSOCIATION OF CONNECTICUT, INC.  
VOL. 28 - NO. 8 - AUGUST 1950

L. M. BINGHAM, *Editor*

## IN THIS ISSUE

	Page		Page
Editorial	3	Observations	23
Where the Future Begins	4	Business Tips	27
Pioneers In Wire Goods Manufacturing	6	Business Pattern	30
People-Products-Profit	8	Accounting Hints	31
Teamwork in Industry	10	It's Made in Connecticut	32
Schools Entertain Industrialists At Open House	11		
News Forum	13	Advertising Index	40

### OFFICERS

WILLIAM A. PURTELL	President
A. V. BODINE	Vice President
F. R. HOADLEY	Vice President
N. W. FORD	Executive Vice President
JOHN COOLIDGE	Treasurer
L. M. BINGHAM	Secretary

### ADMINISTRATIVE STAFF

N. W. FORD	Executive Vice President
L. M. BINGHAM	Sec. and Dir. of Development
FREDRICK H. WATERHOUSE	Counsel
CHARLES H. SCHREYER	
E. H. TUTHILL	Traffic and Export Manager
ARTHUR L. WOODS	Executive Assistant

### DIRECTORS

JOHN C. CAIRNS	New Britain
DAVID AYR	Torrington
ROBERT L. NOBLE	Winsted
ROBERT B. DAVIS	Bridgeport
SYDNEY A. FINER	Clinton
H. R. GIESE	New Haven
MORGAN PARKER	Danbury

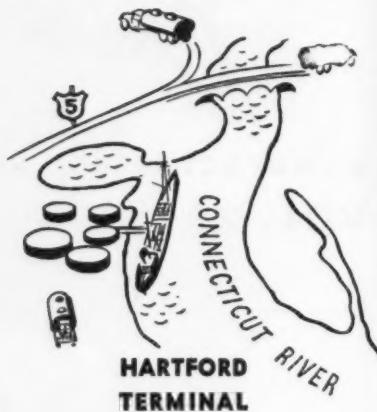
### DEPARTMENTAL STAFF

MARION R. RAITES	FLORENCE E. KRUK
RUTH C. JOHNSON	MILDRED H. FORSELL
KATHERINE M. EDGERTON	BERTHA R. HUME
IRENE C. SCHILLINGER	AGNES M. KRISTOF
MARGARET M. MOORE	LOIS A. HANLEY
	VINCENT D. CASTAGNO

RALPH A. POWERS	Montville
F. M. DALEY	Shelton
JOHN W. LEAVENWORTH, SR.	Wallingford
LLOYD B. SEAVR	Putnam
SIXTEN WOLLMAR	Hartford
CHARLES A. WILLIAMS	New Haven
FREDERICK LUX	Waterbury

Published monthly by the Manufacturers' Association of Connecticut, Inc., with executive offices at 436 Capitol Avenue, Hartford, Connecticut. Entered as second-class matter January 29, 1929, at the post office at Hartford, Connecticut, under the Act of March 3, 1879. As the official magazine of the Manufacturers' Association of Connecticut, Inc., it carries authoritative articles and notices concerning the Association activities. In all other respects the Association is not responsible for the contents and for the opinion of its writers. Subscription rates: one year, \$2.50; 25¢ a copy. Subscribers should notify publisher promptly of changes in address. Advertising rates on application.

# For BUNKER "C" Savings



HARTFORD TERMINAL — Rail, Truck And Barge Delivery To Central And Northern Connecticut.

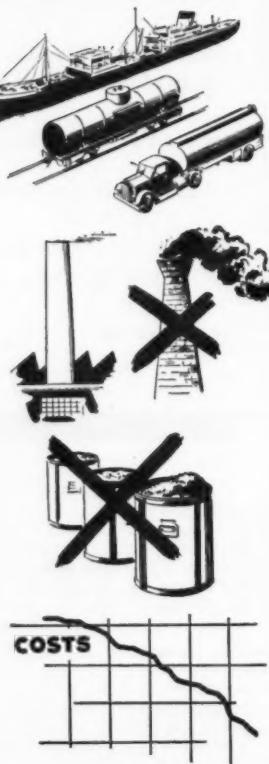
... better see **BALCO**

**BUNKER "C" IS ALWAYS AVAILABLE.** Balco is always stocked and equipped to fill your regular or emergency requirements, by water, rail or land delivery. Costly production stoppages due to lack of fuel are things of the past.

**BUNKER "C" IS CLEAN.** No soot, grime or smoke with Bunker "C". There is no dust or grit to be blown from storage areas adding to wear and tear on machinery. Costly paint jobs stay fresh and bright longer.

**BUNKER "C" LEAVES NO ASH.** No need to invest in man hours and equipment for ash removal with Bunker "C" — it leaves no residue.

**BUNKER "C" IS ECONOMICAL.** These are just a few features of Balco Bunker "C". This fine, modern fuel, from Connecticut's oldest supplier, has enabled thousands of customers to make important reductions in their operating costs. Would your case be different? Get the answer by telephoning Hartford, 9-3341 or writing Box 1078, Hartford, Connecticut, today.



**THE BALLARD OIL CO.**  
HARTFORD, CONNECTICUT



g s

## The Annual Meeting: Geared To Challenges Of The Fifties

**A**s we assembled in New Haven on November 12, 1941 for our 1941 annual meeting, Europe was overrun by the Nazis and only a forlorn hope of avoiding actual war, and our own lack of preparedness, prevented our country from taking a more prominent part in aiding our former allies in their fight to preserve their freedom. Then came the irrevocable commitment to fight for our existence which was thrust upon us by the Pearl Harbor attack.

Since laying plans for this year's annual meeting to be held at Yale University on September 12, 1950, we have been committed to fight what appears, on the surface, to be a war to preserve the independence of South Korea. However, this Korean war has all the earmarks of being the beginning of a series of uprisings instigated by the "Kremlin gang" to test our will and ability to wage successful warfare and to dissipate our resources so that we will be a less formidable foe at such time as Russia chooses to become directly involved in a finish fight to impose Communism upon the whole world. Whether you believe that the Korean war is only an isolated incident in man's continuing struggle to gain or hold fast to freedom, or that it is only a part of a master plan of Russian tyrants to gain control, the fact remains that there are many great challenges calling for the utmost efforts of businessmen in the Fifties regardless of whether we maintain the present troubled peace throughout most of the world or plunge into full-scale war for our existence as a nation of free men.

It was around some of these important challenges of the Fifties that we have planned, since last spring, our 135th annual meeting in order that executives in our member companies may respond more successfully to them. As clearly emphasized by Toynbee, our most eminent modern historian, every one of the twenty-six civilizations which have ever existed, has been brought into being by successful responses to challenges of the moment. Since the majority of these civilizations have already crumbled because of their failure to meet new challenges, there can be no more important tasks before us than to learn all we can about how to meet the challenges of the Fifties, as outlined in the annual meeting program invitation which was mailed to you late in July.

Come war or peace, the majority of people agree that a strong America is essential to the maintenance of freedom in any part of the world. Since America cannot remain strong without sufficient production to maintain her economic health, and since production cannot be maintained in peacetime without sales, our first feature of this year's pro-

gram is a four-man panel presentation designed to give you helpful hints on "Meeting the Challenge of the Fifties With Sales".

After the luncheon session, during which you will be inspired by Murray Shields, Vice President, Bank of Manhattan, to meet other challenges with which you are faced, you will have the opportunity of hearing how you may cope with some of your most important production problems, as outlined by a panel of three men under the title of "Meeting the Challenge of the Fifties With Production". Following this clinic there will be a dramatic stage demonstration which will point up the latest cost-cutting methods which may be obtained today through the use of electric-powered tools.

Although the sessions dealing with sales and production in the morning and afternoon should amply reward every Association member executive for the time spent attending them, in order to make this year's program even more complete two other strong features have been added. Following the entertainment hour and banquet dinner, during which members will have an opportunity to renew old acquaintances and exchange views, there will be a short ceremony during which nearly 300 company representatives of member companies will receive Service Awards in recognition of their companies' ability to serve Connecticut for 50, 75 and 100 years or more. To top off the program, the Honorable John Bricker, U. S. Senator from Ohio, will address the meeting on the timely topic of "The Duty of A Free Nation In An Unsettled World".

On Page 12 of this issue we have reproduced, as a reminder in this vacation period, the first page of our four-page invitation and schedule of events of the annual meeting which you should have received before August 1. With the invitation we have mailed you a reservation card, which we hope some of you have already filled in and mailed to us. If you have not mailed your reservation, we hope you will do so before September 1 in order that disappointments and errors may be avoided in a last minute rush.

In these days of great challenges, the officers and directors and staff have done their best to arrange an outstanding program to help you meet them. The measure of your approval of this program will be determined by the number of reservations we receive. Let us make it a banner year and thereby demonstrate, in these crucial times, the solidarity of Connecticut industries in their devotion to better methods and to the creation of a stronger state and nation.



IN THE CENTER of this picture is a basic American Cyanamid Company compound—calcium cyanamide. The purpose of the display was to show the derivation of this chemical and some of the numerous end uses which have been developed by the Cyanamid organization in such fields as plastics, pharmaceuticals and weed killers.

## Where the FUTURE BEGINS

THIS IS a word and picture story of what over 1,500 persons saw and heard at American Cyanamid Company's Stamford Research Laboratories about the enterprising risk-taking ventures which will unfold into more abundant living 5, 10 to 25 years hence. In this ideal factory covering 9.6 acres of space, they saw some 800 persons, mostly technical personnel, building for the future through research with the aid of the most modern equipment available in the world.

THE Stamford Research Laboratories of American Cyanamid Company were opened to the public May 19 for the first time since the Laboratories were established in 1936. This Open House afforded friends and associates of the Company an opportunity to visualize the increasingly important role that scientific research is today playing in the development of modern industry and agriculture. Although visitors in the past have included industrialists, customers, students, and visiting scientists, the Laboratories have never before conducted an Open House when the families and friends of employees, local business, civic and professional leaders, and the press were

shown the extent and diversity of the Company's research facilities.

IN KEEPING with the scientific environment was the electronic registration equipment used to record guests at the Open House.



Cyanamid's consolidated Research Laboratories, which have been so important in the development of sulfadiazine, melamine plastics, wet strength resins for paper, Parathion insecticides, chemicals for synthetic fibers, and many other products, consist of a large, five-story building and a number of smaller buildings, located on the Boston Post Road, just west of Stamford. Originally, it was the site of a textile mill, and when Cyanamid purchased the buildings in 1936, there were 225,000 square feet of floor space. Today, the original area has been expanded to more than 410,000 square feet.

Over 1,500 visitors walked more than two miles in order to see the highlights of the scientific work which Cyanamid is accomplishing. They saw numerous exhibits and demonstrations which showed how research affects all of the Company's plants and divisions—and indicated how Cyanamid products are used to provide better products for industry and for the consumer. Of special interest was the Pilot Plant, where chemical engineers work out processes for making new chemicals on a small scale, before they are produced in volume by plants—the Molding Shop where new Cyanamid plastics are tested on production equipment, and the Mineral Dressings Division, where demonstrations showed heavy-media and flotation methods of separating valuable ores and coal from worthless materials.

Visitors also will view exhibits showing how Cyanamid chemicals are used by manufacturers of textiles, leather, paper, paints, petroleum, and agricultural products. They will learn the importance of analytical and testing operations and the extensive equipment which is necessary to conduct this phase of research. Among the devices demon-

search  
o im-  
sulfur  
cides,  
many  
five-  
smaller  
Post  
nally,  
when  
gs in  
feet  
area  
410,-

than  
ights  
amid  
erous  
which  
all of  
sions  
products  
er. Of  
Plant,  
out  
sols on  
duced  
lding  
ts are  
and  
where  
media  
ating  
hless

how-  
used  
ther,  
cul-  
the  
sting  
ment  
phase  
mon-

oment



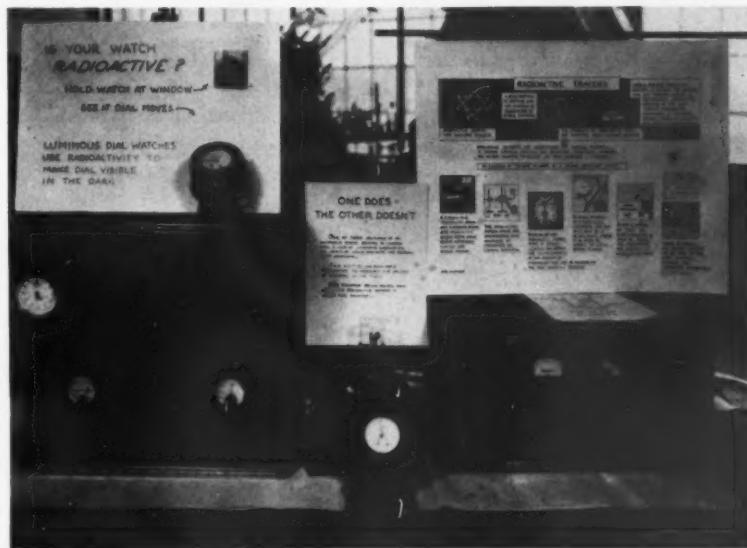
**FIRE FIGHTING EQUIPMENT** was prominently featured as an important aspect in the Research Laboratory.

stated where electron microscopes, spectrometers, oscilloscopes, weatherometers and various testing machines—all of importance to an integrated research program.

One of the highlights of the tour was the Chemotherapy Division. Cyanamid, through its Lederle Laboratories and Calco Chemical Divisions is one of the nation's most important producers of drugs, biologicals, and antibiotics. Exhibits included a chart of the effects of disease, both human and veterinary; a chart of the function of the chemist or the biologist; an exhibit of the mixing of chemicals with animal food for testing; an exhibit of mice, living and dead; and exhibit of the search for antibiotics; a cage rack of rats; cage racks of the various animals used; a display of products of Calco and Lederle originating at Stamford; a presentation illustrating the preparation of a drug.

A trip through the Laboratories was concluded by visits to the Library, where many thousands of books and magazines are available to the staff, and

(Continued on page 25)

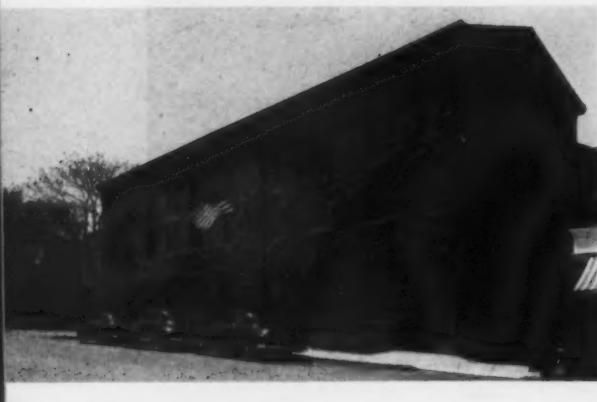


**(Above)** PRACTICAL DISPLAYS which translate complicated equipment such as Geiger counters into understandable functions were featured.

**(Left)** A "STOPPER" at the Open House was a display of growing plants showing the importance of fertilizers, insecticides and defoliants in terms of actual plant health and growth. This particular exhibit became a bottleneck because of the enthusiastic response of home gardeners.

**(Right)** AT A PRESS PREVIEW held a day before the opening, more than 50 editors of trade magazines and newspapers were served lunch in a conference room. The luncheon terminated a three-hour tour of the Laboratories.





# Pioneers In Wire Goods Manufacturing

By WILLIAM HILL FIELD

THE C. O. Jelliff Mfg. Corp. of Southport, which has its 70th birthday this year, is probably best known for its early pioneering and present unique position in the field of wire alloys and specialized woven-wire goods. Like that of most organizations, the Jelliff Company's story is one of humble beginnings. It is also one of contrasts—from the first product, hand-woven horsehair flour sieves, to modern machine-woven precision filters with 200 x 200 wires to the inch.

If it is a story of change, it is even more impressively one of the *absence* of change. The Company has been kept small, and has maintained a tradition of making small things superlatively well. The products are wire, and holes formed by wire. Although Jelliff makes wire and holes of all sizes and in all quantities, they are particularly well-known for their specialization in fine wire, microscopic holes, and pilot-run jobs in small quantities. Orders range from hundreds of thousands of square

feet down to a few square inches. Every one of the employees is a specialist in one or another of the score of specialized skills essential to this business of minutiae.

Three random examples of the magnitudes with which the Jelliff Company is accustomed to deal are: A wire they are now drawing, so fine that 264 miles of it weigh only one pound; a special mesh that has 2½ miles of wire per square foot; and a standard wire cloth with 273 miles of wire in a roll 36 inches wide by 100 feet long.

C. O. Jelliff himself ran a grocery store in Saugatuck, the waterfront section of nearby Westport. During the 1870's he moved to Southport, probably attracted by the rich waterborne trade with New York in onions and other garden truck that had made the town one of the richest per-capita in the country. Here he sold groceries and hardware, with a store right on the water in the big square stone Jelliff Block that since 1926 has housed the

THE BUILDING on the left today houses the offices of The C. O. Jelliff Mfg. Corp. in Southport. The handsome old building on the left was the company's first home. It is now the home of the famous Pequot Yacht Club. Photos by Bernard Lee.

famous Pequot Yacht Club. In 1880 he began manufacturing (in a room upstairs) flour sieves, hand-woven from horsehair. From this it was a short step to a truly Southport product, wire riddles (sieves) to separate onion seeds from chaff. We find wire ox muzzles, birdcage mesh, and copper mesh for dynamo brushes among his early products, and these were unexpectedly valuable when thrips and stemrot ended Southport's era as the world onion center about 1900.

In 1902 additional capital was brought into the business and it was incorporated. In 1907 the Corporation acquired the building inland that forms the nucleus of its present plant, and installed its first power loom. This loom wove twilled-herringbone brass screens to strain turpentine, and for a year was powered by a kerosene engine until the United Illuminating Company's power lines reached Southport in 1908.

In 1932 the Jelliff Company acquired control of the Standard Alloy Company, of Elizabeth, New Jersey, and moved it to Southport. This unit is now the Wire Division of Jelliff and the former owner, Frank Kavanaugh, is its Chief Engineer and Manager. Jelliff draws many alloys of copper, nickel, and iron for precision resistors and heating elements, both high and low-temperature.

In 1949 the Company announced the availability of a remarkable new alloy which has the highest usable resistivity of any alloy on the market, along with excellent physical and electrical properties making it extremely practical in all manufacturing operations and for use in critical applications. It is designated "Alloy 1000", because of its specific resistance of 1000 ohms per circular mil-foot. This material is a Jelliff development. Also, Jelliff's Wire Division is exclusive American re-processor of Kanthal, a group of Swedish high-temperature alloys suitable for continuous service in the heating units of furnaces and appliances at temperatures as high as 2460 F.

In 1935 Jelliff acquired exclusive rights to the E. O. Norris patents on a process for electro-deposition of metals in the form of one-piece screening. With Mr. Norris' cooperation the process was perfected commercially and today LEKTROMESH is one of the basic items in Jelliff's line. This material is either pure copper, pure nickel, or nickel-on-copper. It is produced commercially in meshes as fine as 400 per inch and as large as 25. Its great advantages are, among others: it is all-of-a-piece and cannot ravel at the edges; it is practically impossible to distort the mesh; both sides are, for all practical purposes, perfectly smooth. It has a high tensile strength and can be bent, cut, drawn, soldered and otherwise mistreated. It is possible to control the thickness of the sheet and the size and

shape of the holes within very close limits. The coarse "meshes" are produced in continuous strips from a rotating cylinder, while the finer screening (200-per-inch and finer) is made in single flat sheets.

In addition to weaving, Jelliff forms mesh and LEKTROMESH into fabricated products such as dipping baskets, fuel strainers, filters, and other objects.

Insect screening has long been a sideline with Jelliff, but now the Company has a stainless-steel window screening that it is marketing actively. This screening, 18 x 18 mesh of 0.009"-diameter wire, passes more air than the coarser meshes of galvanized, bronze and aluminum screening which require heavier wire, and has a tensile strength of 210 pounds as compared with 173 for bronze, 117 for aluminum and 75 for plastic screening. The Type 316 Stainless Steel used makes the screening



THIS GREATLY-ENLARGED shadowgraph shows the uniformity of mesh and hole-size that is characteristic of Jelliff Lektromesh.



TYPICAL JELLIFF PRODUCTS shown in this composite picture include various wire meshes, LEKTROMESH, resistance wires, and assorted wire and wire-mesh products such as a conductor strainer, industrial dipping baskets, and complete filters and strainers. Many metals are represented—copper, nickel, phosphor bronze, stainless steel, monel, nickel-chromium alloys and others. Photo by Myers Studio.

eminently suitable for salty atmospheres, since it never stains paint.

Jelliff relies largely on distributors for its sales, although many orders are handled direct from Southport. Whitehead Metal Products Company, New York; the J. M. Tull Metal and Supply Co. of Atlanta; the Metal Goods Corporation of St. Louis; Central Steel & Wire Company, of Chicago; and Surpless, Dunn & Company of New York,

between them have offices and warehouses that cover the entire United States.

During the recent War Jelliff received one of the first Army-Navy "E" awards in the district, and it had four stars on the flag by V-J Day. Later the Company was honored by a special Chemical Engineering Achievement Award for its part in the Atomic-Bomb Project.



A JELLIFF MONEL-METAL dipping basket, showing the all-welded construction.



JUNIOR ACHIEVEMENT CO. selling its products in the Raybestos office.

## People - Products - Profit

By WILLIAM S. SIMPSON, *Secretary and Assistant General Manager, Raybestos Division, Raybestos-Manhattan, Inc., Bridgeport, Conn.*

THESE three factors — people, products and profit — are blended together at The Raybestos Division of Raybestos-Manhattan, Inc. in Stratford to keep this old Connecticut firm the leader in the friction material industry. R. B. Davis, General Manager of the Division, has stated many times that without this combination operating effectively, business cannot live long. "Each factor must be considered in conjunction with the others," he said. "You require satisfied employees to make quality products just as you need good products to get sales and make jobs for people. Without profit neither happy workers nor good products can maintain themselves very long."

Raybestos has been known for many years as America's Biggest Selling Brake Lining. In addition to this product, it makes clutch facings, sheet packing, and powdered metal products for the automotive and industrial markets. Recently it has developed a large volume of business on automatic

transmission parts. It has consistently maintained a high level of productivity and during the last ten years has doubled its personnel.

During its 44 year history the Company has always felt that human relations is a necessary part of good business management. Sumner Simp-



CHILDREN ENROLLING in the Raybestos sponsored "Knot Hole" Club.



MEMBERS OF ONE of the two Sea Scout Ships sponsored by Raybestos which won top honors last year.

son, President of the concern for forty years and now Chairman of the Board of Raybestos-Manhattan, Inc., introduced life insurance and hospitalization plans thirty years ago, along with a unique savings club which resulted in training many thrifty employees. In its biggest year over \$500,000 was saved by employees through the savings club.

An interesting phase of the human relations program at Raybestos is the Speakers' Club. Twelve effective speaking classes have been conducted for employees of all levels and the graduates have continued their training through a Speakers' Club that meets monthly. The instructor, Evald Matson, is head of the Order and Billing Department. During a recent sales conference at the plant he was asked by the Raybestos sales force to give them this special training in effective speech. Others find it useful in their factory or office work.

Another club that provides enjoyment for employees is the Sportsmen's Club which was recently organized for the hunters and fishermen. The Raybestos recreation program has been

given national recognition for its contribution to industrial and community sports programs. Raybestos Memorial Field, formerly an old gravel pit, includes the finest lighted softball field in New England. A Field House, financed largely by employee contributions, was erected last year. For the

past two seasons the Raybestos men's and girls' softball teams have won the North Atlantic amateur championships. Basketball and bowling titles have also been captured recently, and the tennis team won the state industrial crown last summer.

Human relations includes the family as well as the worker in Mr. Davis' opinion, and hence many activities are extended to the families. Four hundred and fifty children participated in the Raybestos Knot Hole Club last summer. Two Sea Scout ships are sponsored, and both have won national ratings for the past five years. A Junior Achievement Company is also guided by men from Raybestos.

"We have a big human relations program," Mr. Davis said, "but we feel that it is a reasonable one. We always keep products and profit in mind when we plan it. When either of these points falter, we go to the employees and tell them the facts. They have always helped us straighten out the difficulties. We want our employees to be proud of Raybestos just as we want to be proud of them. For instance, we are proud to have ninety-six family groups represented by two or more people on our payroll. We're a growing concern, and they are growing with us."



LEADING GRADUATES of Raybestos Speakers Class receiving awards for R. B. Davis, vice president and general manager of The Raybestos Division.

# TEAMWORK in INDUSTRY

By RALPH E. LOPER, President, Teamwork Foundation, Inc., Fall River, Massachusetts

THE author of this article speaks out of his many years of experience on one of the most important topics of our times. What he has helped others to do and many managements have done "on their own initiative" may be repeated indefinitely through a combination of common sense, honesty and genuine humility.

**W**E ARE all impressed by radio announcements of the millions of dollars lost due to strikes in American Industry. The soft coal strike, the Railway strike and the Chrysler strike are recent typical examples.

In spite of their high cost, strikes are not nearly so serious a handicap to industry as is the failure of industry to develop the latent abilities of American workers.

Right employee relations are primarily the responsibility of management. Only top management has the authority to put the right kind of constructive plans into effect. Top management cannot avoid their responsibility by passing the buck to labor leaders or statesmen.

It is not difficult to get wholehearted cooperation from union labor when they are convinced that management is absolutely on the level with them and has a plan that is worthy of their all-out cooperation.

Workers can be expected to be entirely reasonable regarding work loads, wage rates and working conditions when they feel they are part of the team, with a voice in matters affecting them and with confidence that those in authority really care what happens to them.

Purely materialistic industrial incentives are entirely inadequate to produce the climate in which teamwork will thrive, and the latent abilities of the workers can be developed. One can talk about Teamwork until he is blue in the face, but unless human relationships are right, it will not come.

When, however, a manager of ordinary ability is sincere in the desire to deal fairly with his workers at all times; is not too proud to apologize when he is wrong; is ready to discuss his problems with the workers and to encourage suggestions from them, he can count



RALPH E. LOPER

upon teamwork and results which will surpass his fondest expectations.

The management of a shoe company won out in a very bitter strike and was able to start operations on its own terms. The employees, however, were resentful and bitter, production and quality suffered. For two years the unhappy situation continued. Then management had a change of heart and decided to seek a constructive solution which gave the workers a voice in matters affecting them and a share in the results of their teamwork.

Owing to the bitterness and suspicion which previous conditions had left, it took a full year to get the desired results. Improvement continued steadily and was permanent. At the end of five years, I found these results:

1. Employment has been stabilized.
2. The productivity of the workers has increased more than sixty per cent.
3. The workers own more than forty per cent of the stock of the company.

4. They have elected one of their number to the Board of Directors.
5. The best of feeling exists throughout the plant and management expressed the hope that the workers would soon own control of the voting stock.

If space permitted, a great number of examples could be presented where these same principles have been applied successfully—in companies in Canada, in California, and many other parts of this country. One more instance that comes close to home and that is right up-to-date will suffice to show that this approach is fundamentally sound and practical in industry.

In the summer of 1948 the President of a New England company employing about five hundred workers, came to me and said that due to strife in his plant between two unions, conditions were chaotic and although they were well equipped with modern machinery, it looked as if they were about done in New England. The Board of Directors had authorized two engineering firms to seek out a place in the South where this plant could transfer its activities.

We found two unions inside the plant scrapping among themselves over jurisdictional matters, and a third national union on the outside stirring up trouble, hoping that both these unions would lose out and that their union would become the bargaining agent.

At the time, the efficiency of the plant was low, the quality of its product was poor. Yet they were making good money because the market conditions were so unusual in textiles, that second quality cloth sold for the same price as first quality. The Board of Directors realized that in the long run the situation was hopeless unless something was done about it promptly.

We worked out a simple form of profit sharing to help encourage the employees in getting together and working with management. It was designed to show the employees that management intended to be fair with them; needed their help and was willing to reward those who worked with them.

(Continued on page 21)

their  
Dirac-

rough-  
ment  
work-  
rol of

umber  
where  
en ap-  
ies in  
other  
stance  
that is  
show  
mentally

resident  
loying  
e to me  
plant  
s were  
e well  
ery, it  
one in  
rectors  
irms to  
where  
cities.

de the  
es over  
ard na-  
ing up  
unions  
union  
ent.

of the  
s prod-  
making  
condi-  
es, that  
e same  
of Di-  
ng run  
s some-  
ly.

form of  
age the  
d work-  
designed  
manag-  
n them;  
lling to  
them.



NEW BRITAIN industrialists recapture school day memories. (Left) Executives visit the first grade of the Chamberlain School. (Center) E. L. Forbes, superintendent of schools, speaks to one group in the high school library. (Right) Luncheon is served at the Senior High School Cafeteria.

## Schools Entertain Industrialists at Open House

**B**USINESS - INDUSTRY - EDUCATION DAY works both ways. At least it does in New Britain, where industrialists made a tour of the public schools on May 18 to observe modern educational trends while classes were in session. Last October 5th, the local schools closed for the day in order that teachers and members of the educational system might visit local plants. About 540 educators visited New Britain's eight largest plants on that day, inaugurating a new trend in industry-education cooperation.

Under the guidance of members of the New Britain Board of Education, industrial executives began their tour of the schools at 9:00 A. M. with different groups assigned to the Senior High and E. C. Goodwin Technical School, the

junior high schools and elementary schools.

They witnessed the modern efforts of educators to develop children in habits of living, mastery of tools of learning, ability to earn a living, worthy use of leisure time, a spirit of citizenship that reflects respect for authority for right, justice and for the democratic way of living.

Members of the groups assembled at the Senior High School auditorium at 11:15 for a program of brief talks and musical selections. President Edward D. O'Brien of the Board of Education, speaking on "School Needs," told of the board's \$3,000,000 proposed school building program. Ernest F. Forbes, superintendent of schools, discussed the general administration of the city's

schools, and expressed his thanks to Miss Ruth F. O'Brien, acting supervisor of elementary education and Sidney L. Gibson, supervisor of business administration, and others, for arranging the program.

Principal Vincent Sala of the Senior High School reported to the guests that the courses at the school are designed to promote individual preparation in terms of needs, vocations and interests. In addition to recognizing the demands of trades and professions, of business and higher education, he said, the curricula provide that no student will complete a given course of study without having acquired a foundation for contribution to adult society.

(Continued on page 24)

A GROUP OF INDUSTRIALISTS gathered at the library. At the right is shown the art room at Washington Junior High School.



*Your Officers and Directors Invite You to Attend the*

# 135th

## ANNUAL MEETING

*and*

## CONFERENCE

of the Manufacturers Association of Connecticut, Inc.

*To be Held at*

**Yale University**

NEW HAVEN

SEPTEMBER 12, 1950

---

## *PROGRAM*

---

<i>REGISTRATION</i> . Sprague Hall Lobby	9:45 A. M.	<i>BUSINESS SESSION</i> .. Sprague Hall ..	2:00 P. M.
<i>SALES CLINIC</i> Sprague Hall Auditorium	10:00 A. M.	<i>PRODUCTION CLINIC</i> . Sprague Hall	2:15 P. M.
<i>LUNCHEON</i> ... Yale Dining Hall ...	12:15 P. M.	<i>PRODUCTIVE POWER SHOW</i> ....	
<i>LUNCHEON SESSION</i> .. Yale Dining		Sprague Hall .....	4:00 P. M.
Hall .....	1:00 P. M.	<i>COCKTAIL HOUR</i> . at St. Elmo Club	
<i>Speaker</i> : Murray Shields, <i>Vice President, Bank of Manhattan, New York, N. Y.</i>			5:15 to 6:15 P. M.

---

## *ANNUAL BANQUET*

---

**Yale Dining Hall**      **6:30 P. M.**

<i>PRESIDING</i> .....	William A. Purtell, <i>President</i> <i>The Manufacturers Association of Connecticut, Inc.</i>
<i>INVOCATION</i> .....	<i>Clergyman to be selected</i>
<i>WELCOME</i> .....	<i>His Excellency Chester Bowles</i> <i>Governor of Connecticut</i>
<i>PRESIDENT'S REPORT</i> .....	William A. Purtell
<i>PRESENTATION OF SERVICE AWARDS</i> To Association Member Companies in Business Fifty, Seventy-five and One Hundred Years or More	
<i>THE DUTY OF A FREE COUNTRY IN AN UNSETLED WORLD</i>	<i>The Honorable John W. Bricker</i> <i>U. S. Senator from Ohio</i>

**HAVE YOU MAILED YOUR RESERVATION CARD ? ? ?**  
**(If Not Please Mail It Before September 1st)**

## NEWS FORUM

This department includes a digest of news and comment about Connecticut Industry of interest to management and others desiring to follow industrial news and trends.

**THE BRIDGEPORT WORKS** of General Electric Company entertained nearly 750 stockholders and their guests recently during the first Stockholders Open House ever held by General Electric.

At a meeting in Building 110, usually used for manufacturing and warehousing, stockholders heard Bridgeport's Mayor Jasper McLevy praise the company's role as a community citizen. H. L. Andrews, vice president and general manager of the Appliance and Merchandise Department, and C. C. Walker, vice president and general manager of the Construction Materials Department, told the visitors of General Electric's appliance and construction materials' sales prospects for the remainder of 1950.

Following the meeting the stockholders were served a buffet lunch and were then offered a choice of activities including a plant tour, demonstration of electric cooking and home laundering with electricity, and a motion picture portraying other G-E plants and their activities, entitled "By Their Works."

C. M. Lyng, manager of Employee and Community Relations of the Appliance and Merchandise Department, presided at the meeting.

A souvenir program distributed to

stockholders disclosed that General Electric's Bridgeport works covers 94 acres of land and has a total floor area large enough to accommodate 40 football fields. The Works cafeteria, the stockholders learned, prepares an average of nearly 1,700 meals daily. Recreational facilities for employees include an athletic field with four softball and baseball diamonds, an archery range, three horseshoe courts and a shuffleboard court.

Other similar open house events have been scheduled at G-E plants at Lynn, Mass., Oakland, California and Ontario, Canada.

★ ★ ★

**THE BRISTOL COMPANY**, Mill Supply Division, Waterbury, has announced the addition of smaller size socket set screws and cap screws to its line of multiple-spline socket screw products.

These are especially designed for use in small assemblies for equipment such as cameras, scientific instruments, electronic equipment, clocks, computing machines, and dental and surgical equipment.

★ ★ ★

A "FLYING SAUCER" is now in production at the Bassick Company

### The Cover



THIS MONTH'S front cover photo, by Josef Scaylea, is a fishing boat at the dock, Stonington, Connecticut.

plant in Bridgeport. Actually, it is a new type caster, 3 1/16 inches high, consisting of a 3 inch diameter wheel on a swivel base. The wheel, instead of being round to tread vertically, is saucer-shaped and rolls at an extreme angle. The manufacturer says that this feature enables the "Flying Saucer" to roll over obstacles and move more easily on rough floors than conventional casters of equal overall height.

It is designed for relatively light equipment, such as shoe racks, garage equipment, dollies, etc., which require a caster both low in overall height and fast swiveling for quick, easy movement in any direction. Plate and saucer are made of heavy gauge steel, formed and embossed for great strength.

★ ★ ★

**AT THE ANNUAL MEETING** of the Winsted Manufacturers Association, held recently at the Winsted Club, the following officers were re-elected for the coming year: President,

1850 • 100th ANNIVERSARY • 1950

**ROBERTSON · PAPER · BOX**  
COMPANY · INCORPORATED  
MONTVILLE · CONNECTICUT

NEW YORK · 420 LEXINGTON AVENUE — BOSTON · PARK SQUARE BUILDING

*We specialize in . . .*

**GROUND THREADS**  
**GROUND GEAR TEETH**  
**GROUND SPLINES**  
**GROUND CAMS**  
**BROACHING**

*For full details write:*  
**The Hartford Special Machinery Co.**  
 Hartford, Conn.

**J-B** ANNOUNCES  
**NEW LOW PRICES**  
 for  
**Lo-Hed** ELECTRIC  
 HOISTS

You now get double value for your money. Lo Hed guarantees continuous production combined with low initial cost.

**J-B ENGINEERING SALES CO.**  
 310 EAST ST., NEW HAVEN Tel. 5-9311  
 Serving Connecticut Industry Since 1919

## **FIRE BRICK CONSTRUCTION**

• • •

*Boiler Setting*

*Industrial Furnaces*

*Glass Melting Furnaces*

*Acid Tanks Relined*

• • •

**E. W. BRETT CO.**

3-6104

West Hartford 35 Fairview St.

Howard M. Deming; vice-president, Robert L. Noble; secretary and treasurer, Theodore Vaill; executive committee, Robert L. Noble, Irving C. Valentine and John E. Lynch.

★ ★ ★

THE CONSTRUCTION of a one-story addition to the plant of Uarco, Inc., got under way in Deep River recently. Gregson Barker, vice president of the firm and manager of the eastern plant, revealed that the new building will add approximately 22,500 square feet of manufacturing space to the plant.

Additional employees will be hired following completion of the plant. Uarco is one of the town's two largest industries, the other being Brass Goods, Inc.

**What Connecticut Makes,  
 Makes Connecticut**

**Manufacturers of**

## **FIRE BRICK**

**DRY PRESS  
 IN ANY SHAPE  
 OR QUALITY DESIRED**



**THE**

## **HOWARD COMPANY**

**250 BOULEVARD  
 NEW HAVEN, CONN.  
 TEL. 7-2040**

**THE HENRY SOUTHER  
 ENGINEERING CO.**

**Engineering & Chemical  
 Service**

**Water Purification**

**Industrial Waste Disposal**

**Research Facilities for  
 Industry**

Hartford, Conn.

THE HOLLYWOOD INFLUENCE was strong in New Haven recently when the motion picture, "Winchester '73," was premiered at the Shubert Theater. Nearly 500 movie notables, industry leaders and members of the press gathered in New Haven to launch the film story of a Winchester Repeating Arms Co. rifle that "helped to win the West."

Miss Shelley Winters, star of the film, and William A. Scully, executive vice president and sales manager of Universal Films, Inc., took part in the festivities, which included a shooting exhibition at the East Haven Rifle Range and a buffet supper attended by 388 guests in the Hotel Taft ballroom.

At the Shubert, prior to the special filming, President John M. Olin of Olin Industries, presented the rifle used in the picture to Miss Winters.

★ ★ ★

THE PRODUCTION OF SLIDE FASTENERS by the U. S. Rubber Company, Shoe Hardware Division, has recently been discontinued. Albert Hagan, division manager announced that exhaustive tests have shown that several suppliers of slide fasteners have a product which meets requirements of the rubber industry, making it unnecessary to operate the small and special unit at the Shoe Hardware Division.

Approximately 30 skilled employees are affected by the elimination of the department. Facilities for buckles, lasts and machine shop items have been modernized and expanded and will continue at present production rates.

**THOMAS W. HALL COMPANY  
 INCORPORATED**

**STAMFORD, CONNECTICUT**



**Printing, Newspaper  
 & Lithographing Machinery  
 Paper Converting Equipment  
 Job Presses, Galleys &  
 Cabinets  
 Proof Presses, Balers, Cutters**



OFFICERS AND DIRECTORS of the Connecticut Light and Power Company look on as President R. H. Knowlton breaks initial ground for construction of the utility company's new central office building near the Wilbur Cross Parkway in Berlin. Left to right are Vice President C. J. Allen, Treasurer J. M. Kramarsik, Comptroller L. E. Reynolds, Division Manager A. S. Jourdan, New Britain Manager H. T. Corcoran, Assistant Secretary R. F. Probst, Executive Vice President S. R. Knapp, Vice President E. J. Amberg, General Superintendent W. W. Forman, Vice President R. P. Stacy, Assistant Treasurer R. P. Peale, Mr. Knowlton, Director H. A. Tirrell, William Noble, Jr., contractor; Director C. S. Stevenson, Director W. E. S. Griswold, Sr., Purchasing Agent F. M. Reinhold, Board Chairman C. L. Campbell, Director J. B. Byrne, and Vice President C. T. Hughes.

**JAY E. RAND**, vice president of the Orford Soap Company, Manchester, the manufacturing subsidiary of the Bon Ami Company, has been elected vice president of the parent company, located in New York City.

Mr. Rand will be in charge of all manufacturing and mining activities of the company. The manufacturing factories are located in Manchester, Montreal, Canada and Sydney, Australia. The mines are in New Hampshire, North Carolina, Colorado, Canada and Australia.

A separate research organization is located in New York in addition to the manufacturing, mining and administrative locations.

★ ★ ★

**THE PRESENTATION OF FIVE** 50-year service awards at one time is unique in the annals of Farrel-Birmingham Company, Inc., Ansonia. Such an event took place recently as Franklin Farrell, Jr., former Chairman of the Farrel-Birmingham Board of Directors, presented 50-year diamond-studded pins to Henry T. King, Roderick R. Hazard, Christopher C. Harris, Joseph B. Wolfe and Carl F. Schnuck.

These five men now join a select

group which included ten other active and five retired employees of the company, all with service records of from 50 to 58 years.

These half-century veterans form the senior division of an "Old Timers Club" composed of 336 members who have been employed by the firm for 25 or more years.

An appropriate comment at the occasion was made by Mr. Schnuck, director of engineering at Farrel-Birmingham, who remarked, "This all seems to uphold the adage that 'Connecticut is the Land of Steady Habits.'"

★ ★ ★

**BOSTITCH, INC.**, Westerly, Rhode Island, the world's largest manufacturer of staples, wire stitchers and stapling machines, has announced the adoption of a new, insured pension plan, effective May 1, 1950, that compares favorably with the best plans offered by leading industries in this country.

The Bostitch Plan, based on a guaranteed minimum monthly pension of \$100 including Social Security, at age 65, for twenty-five years of company service, is a combination contributory and non-contributory plan that will benefit sales personnel as well as factory employees.

## WHAT MAKES

**FLINT**  
SINCE 1880

**Ladders**

**the world's  
SAFEST?**

**FLINT**

All eligible employees receiving an annual base wage under \$3,600 are covered under the plan at company expense, with no cost to employees. Depending on the number of years of company service, these non-contributory employees may retire at age 65 with a monthly pension as high as \$160 including Social Security.

Employees earning more than \$3,600 may voluntarily contribute fixed amounts, according to their wage clas-

sification, to increase their monthly pension at age 65. Additional company contributions are made to match these employee contributions.

Company President Joseph D. A. Whalen and Treasurer John E. Scully, who drew up the plan, have included two outstanding features. The Bostitch Plan is an insured plan which guarantees all pensions earned under the plan whether or not the company continues to operate successfully in the future. The second feature is credit for factory

employees for service prior to May 1, 1950, back to age 25.

★ ★ ★

**DIRECTORS OF TERRY STEAM TURBINE COMPANY** have recently elected Lucius Rossiter as chairman of the board of directors and John D. Stout as president and treasurer, succeeding Mr. Rossiter.

The new chairman has been associated with the company since 1913, and became its president in 1927.

Mr. Stout has served the firm for 41 years. For many years he managed the New York office, moving to the Hartford plant in 1930.

Leonard C. Fogg was named vice president and factory manager and A. Lindsay Thomson was named secretary and assistant treasurer.

★ ★ ★

**CONSTRUCTION OF A \$100,000** paper converting plant to be located in Old Saybrook, will get underway in the spring of 1951, according to an announcement by Jeremiah T. Downing, president and treasurer of the Saybrook Dock Corporation.

The new industry, which will employ 50 to 75 persons to start, will receive raw paper from Maine and Canada, process and convert it into decorative papers and boxes. Metallic and glossy paper will also be manufactured.

The plant will be constructed along modern lines and will be a one story structure.

★ ★ ★

**AT THE ANNUAL MEETING** of the Manufacturers Association of Hartford County, held at the Farmington Country Club, Jesse W. Randall, president of The Travelers Insurance Company, spoke to the group on the role of insurance in business.

Mr. Randall said that prudent investment in industrial insurance programs allows management to tackle the normal risks of competition and business without fear of natural catastrophe and damage suits. He described the contributions of the insurance industry to the community. In Connecticut, he said, many thousands of people are employed by insurance companies. The industry offers opportunity for young men and women, helping a city like Hartford to "hold its own against the magnet of New York."

At the business session of the Association's annual meeting, the group voted itself out of existence, naming three incorporators to form the Hartford County Manufacturers Association: John H. Chaplin, president of

## Here's How

### ROGER SHERMAN

#### Erects a 150 ft. Smokestack



No rigging job can be done as easy as "eating apple pie". But Roger Sherman men, methods and equipment make the toughest jobs look easy.

Recently at Monsanto Chemical Company in Everett Roger Sherman assembled this 150 ft. smokestack, weighing 33 tons, and set it in place with a Lima crawler crane with 125 ft. of boom. Contractor on the project: John Nooter Boiler Works Co., St. Louis, Mo.

When you have a tough job of rigging — when you need trucks for heavy hauling — when you have steel to be erected — when you need one or a half dozen cranes on rental,

*Call ROGER SHERMAN*

**ROGER SHERMAN  
TRANSFER COMPANY**

469 Connecticut Blvd.  
E. Hartford, Conn.

TELEPHONES  
HARTFORD 8-4106 SPRINGFIELD 8-4177  
NEW HAVEN 6-1358 ALBANY, N. Y. 3-3101

Veeder-Root, Inc., Hartford; Richard L. White, president, Landers, Frary and Clark, New Britain, and Oscar G. Knapp, president, Clark Bros. Bolt Company, Milldale.

★ ★ ★

**THE ARROW-HART & HEGERMAN ELECTRIC COMPANY**, Hartford, has announced a new, size 4 "RA" Magnetic Starter. According to the manufacturer, the compactness of the unit is achieved by the use of a patented right angle balanced mechanism, which employs full magnet power without lifting extra weight.

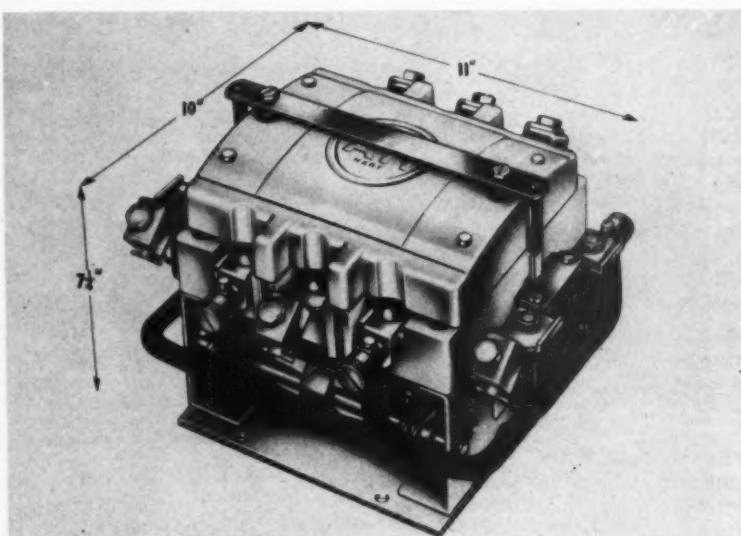
Arc control is obtained by certain design innovations. Wiring is straight through, and the design of the starter permits ample working space for ease of installation and servicing.

Concerns in Hartford, East and West Hartford received more than half of the total, or \$415,739. Business of other Connecticut cities included, New Haven, \$11,432; Waterbury, \$6,125; and New Britain, \$6,050.

★ ★ ★

**AS A MEMBER** of the Industrial Problems Committee of the National Association of Manufacturers, Roger E. Gay, president of the Bristol Brass Corporation, has revealed the committee's concern over the hesitation of Americans to risk their money in investments. The NAM committee is now searching for an answer to this problem.

"The incentive to risk money in business and thereby provide a healthy flow of capital for industry seems to be



THE NEW size 4 "RA" Magnetic Starter recently announced by The Arrow-Hart & Hegeman Electric Company.

ACCORDING TO A REPORT of the Economic Co-operation Administration, forty-six companies in 18 Connecticut cities supplied 11 Marshall Plan countries with products valued at \$732,874 in the 10-day period from January 11 to 20.

The payments show diversity of Connecticut's products — from bean seeds, cotton bags and tobacco, to airplane engines, electric switches and bookbinding machinery.

United Aircraft Export Corporation of East Hartford tabulated the largest single amount during the period, with payments of \$144,679 for shipments to French and Dutch air lines.

gone," Mr. Gay commented. He said that while industry is not seriously crippled yet, the situation could become most serious.

"We must maintain investments from 16 to 20 billion dollars a year," Mr. Gay warned. He said that the Industrial Problems Committee has not yet reached a clear-cut approach to the problem, but is studying the possible reduction in capital gain taxes which it would recommend to the government.

★ ★ ★

**GEORGE LUNDQUIST**, vice president of the Eagle Lock Company, Terryville, has been elected to the com-



## TWIN GUIDEPOSTS

Original cost is an important historical fact. The "Replacement Reserve" established and maintained by appraisal provides reconciliation of book costs and related charges with present-day realities.

**The AMERICAN APPRAISAL Company**

Over Fifty Years of Service  
OFFICES IN PRINCIPAL CITIES

**SINCE  
1895**

**Elevators**

**Electric - Oildraulic  
Passenger - Freight**

**Residence**

• •

**INSTALLATION**

**INSPECTIONS**

**REPAIRS**

**MAINTENANCE**

• •

**The  
Eastern Machinery Co.**

Factory at  
**NEW HAVEN**

# MATERIAL HANDLING EQUIPMENT



STEEL

## AND ALUMINUM

- ♦ TOTE BOXES
- ♦ PILING BOXES
- ♦ DIPPING AND WASHING BOXES

Perforated or Wire Mesh

## SHOP and FOUNDRY BARRELS

### TOOL STANDS

### STOOLS

### RACK TRUCKS

### DIE SHELVING

Equipment made to your specifications our specialty.

**W. E. KELSEY**  
&  
**SONS, INC.**

344 PEARL STREET      PHONE 7-3151  
HARTFORD, CONNECTICUT



pany's board of directors, and S. Louis Mastorgi has been named secretary-treasurer.

Mr. Lundquist joined the company in December, 1947 as production manager and became a vice president in April of this year. Mr. Mastorgi started his employment with the company as chief accountant in 1941. He became assistant secretary-treasurer in 1943 and comptroller a year later.

★ ★ ★

**ELLIS C. MAXCY** of North Haven was elected a vice president of The Southern New England Telephone Company at the regular quarterly meeting of the company's board of directors. In this position Mr. Maxcy, who was formerly assistant vice president, will be responsible for union-management relations of the company as well as for all the firm's employment, training, health and welfare programs.

Mr. Maxcy was first associated with the telephone company in 1937 as its supervisor of education. He was made an assistant to the vice president in 1943 with the responsibility for the development of employee relations. Two years later he became general personnel relations supervisor; and then in 1948 was promoted to assistant vice president.

At the same meeting the directors declared a dividend of 45 cents per share on the company's capital stock.

★ ★ ★

**THE TRANSFER OF** John J. Curry from the position of resident manager of the Sandusky, Ohio plant of New Departure Division, General Motors Corporation, to that of resident manager of the division's Meriden plant has been announced by Milton L. Gearing, general manager.

Mr. Gearing also announced that William T. Murden, resident manager of the Meriden plant since 1948, has been named assistant to the general manager on special assignments. Alfred F. Herold has become resident manager at the Sandusky plant and John M. Barton has been appointed Bristol plant manager. Harry D. Hall, formerly assistant to the division's general manufacturing manager, George A. Smith, has been named executive assistant to Mr. Curry at the Meriden plant.

★ ★ ★

**HANLON AND COMPANY**, Hartford, has recently presented to industry

a new device designed to eliminate costly machine breakdowns, work spoilage and tool breakage. Detect-O-Matic was invented and developed by Mr. Hanlon, president of the company.

The maker claims that an important feature of the device is that the mechanical load on any electric driven machine is visual at all times. By means of a gradual dial with pointer, the operator can also determine the reason for load increase. The Detect-O-Matic is said to be simple and economical to install and use.

It consists of a small metal box mounted on the front of the machine. Three wires connect it to the motor.



THIS SIMPLE DEVICE, "Detect-O-Matic," developed by Hanlon and Company, Hartford, is receiving wide acclaim by industry as an aid in protecting machinery and motors against mechanical overloads.

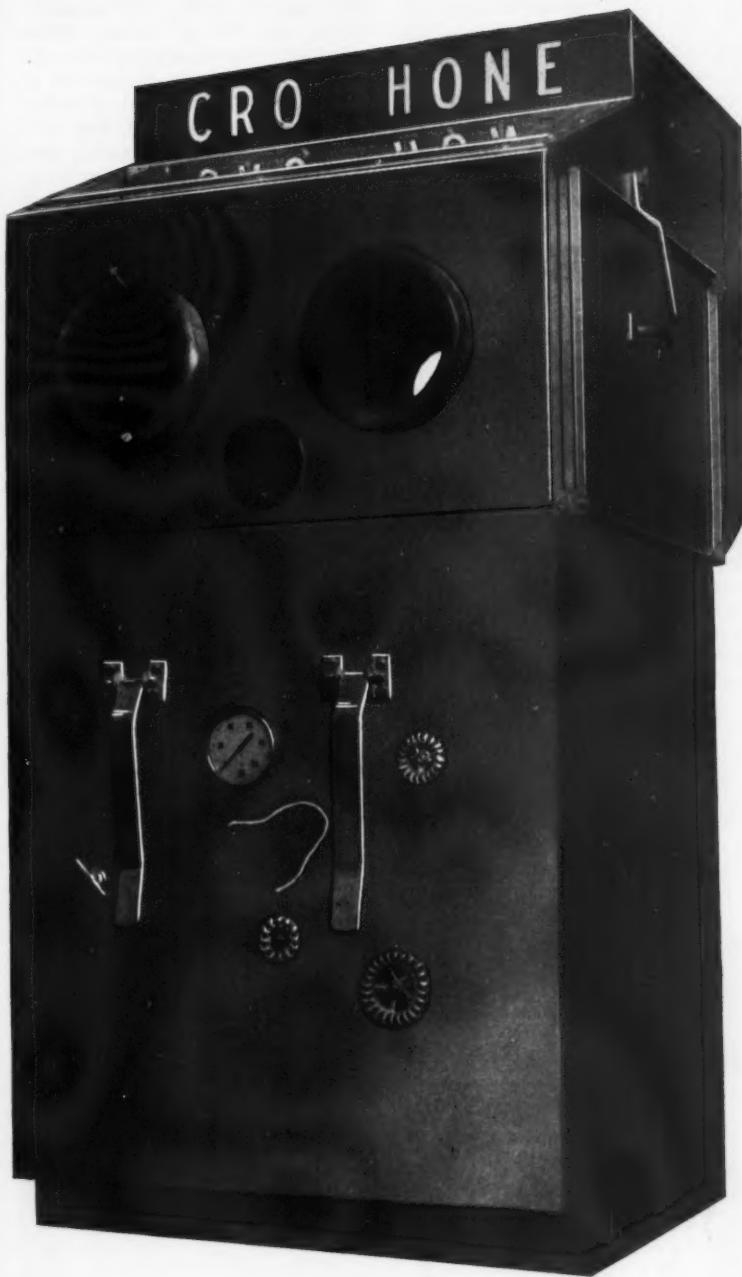
**CONNECTICUT PRINTERS, INC.**, Hartford, has recently purchased an 11-acre tract of land in Bloomfield to be used for the construction of a new plant of approximately 100,000 square feet. Start of construction awaits disposition of the present Case, Lockwood and Brainard building on Trumbull St. in Hartford and the Kellogg and Bulkeley quarters on Franklin Avenue. The two firms were merged in 1946 to form Connecticut Printers, Inc.

The new plant will contain both the letterpress and lithographic divisions.

★ ★ ★

**DRIVEN BY THE NEED** to overcome the "various inadequacies and inconveniences" of the wet-blasting equipment used in their own plant, engineers of The Cro-Plate Co., Inc., Hartford, designed its own wet-blaster, the "Cro-Hone."

Cro-Plate claims these outstanding



"A COMPACT WET-BLASTER designed for easy maintenance and low cost"—the maker's description of the new Cro-Hone now being produced by The Cro-Plate Co., Inc., Hartford.

features: All metal parts which come in contact with the liquid slurry are stainless steel or brass, thus eliminating corrosion; siphon jet guns and carefully engineered air agitators obviate the use of mechanical circulating pumps and other moving parts, virtually eliminat-

ing down time for maintenance and repair; two side openings, splash proof work loading doors enable the standard 30" x 30" cabinet to handle large or heavy work with ease.

All valves and controls are located at the front of the cabinet for easy opera-

FOR  
PRECISION GEARS  
*Save Money!*  
Buy  
**PERKINS GEARS**

All types made to your  
order in any quantity.

**Prompt Deliveries.**

**PERKINS MACHINE  
& GEAR CO.**

WEST SPRINGFIELD, MASS.

*Designers and Manufacturers*

of Tools, Dies, Jigs, Fixtures and  
Gages

Jig Boring and Jig Grinding  
Precision Form Grinding  
Planing, Boring, Turning  
Cincinnati, Lucas and Bullard  
Machines

We build Special Machinery  
and Parts

Welded Fabrications  
We will do your Stamping and  
Spot Welding  
Progressive — Swaging  
Broaching — Drawing  
Short Runs — Long Runs

THE  
**SWAN TOOL & MACHINE CO.**  
30 Bartholomew Avenue  
HARTFORD 6, CONNECTICUT

**Photostats**

•  
**Drafting Supplies**

•  
**Blueprints**

•  
**Joseph Merritt & Co.**  
166 Pearl Street Hartford  
Tel. 2-9255

## IT'S BARNEY'S OF HARTFORD

- For executive and office furniture.
- For shop equipment.
- Free delivery anywhere in Conn.
- A representative will gladly call upon request. Trade-Ins accepted.

### USED CALCULATING MACHINE DESKS

**\$35.95**



**BARNEY'S**  
450 FRONT ST. HARTFORD 5  
CONNECTICUT • Phone 7-8129

*for*  
**WATER COOLERS**

... OUR  
MODERATE  
MONTHLY  
SERVICE  
CONTRACT  
*assures*



**PROMPT  
SATISFACTORY  
SERVICE by EXPERTS**

*for* COST • FREE SURVEY  
*call:*

Waterbury 4-3319 New Haven 5-0602  
Hartford 2-1789 Bridgeport 3-5787

**THOMPSON**  
WATER COOLER CO.

tion, and a large, 28" x 15" window is set so that tall or short operators may view the work under the blast. The filter is of the drawer type and may easily be removed for washing. Adequate lighting is provided by two-position illumination.

Theodore L. Brantley, Jr., President of the Cro-Plate Co., Inc., states that the many successful applications found during the developmental engineering period indicate that wet-blasting will soon be an accepted industrial tool of almost universal usage.

★ ★ ★

THROUGH the development of an optically visible photographically invisible laminated grid, and statistical "bars" on special adhesive-backed tape in rolls, Chart-Pak, Inc., 104 Lincoln Avenue, Stamford, Conn. has applied prefabrication to the graphic arts. These bar tapes which come in cross-hatch, double cross-hatch, numbered and calendar months, vertical and horizontal lines, dotted and solid black (see photo of Bar Tape Application), are particularly effective on the laminated grid boards developed by Chart-Pak, for the numbered grids facilitate accurate placement and the board surface permits easy and clean removal or transfer. The laminated surface may be written on in ordinary ink, India ink, pencil or crayon—and all easily removed with a damp cloth.

The boards may be used indefinitely which adds to the savings! When photo-offset or photostated the product of a draftsman is obtained for the grid lines are dropped in the process.

For organization charts, flow charts and layouts, Chart-Pak also has available prefabricated, adhesive-backed "boxes" (i.e. rectangles in eleven different sizes) with clear sharp "drawing-pen" lines. Thin lines, heavy lines, broken lines and arrows come in rolls on white acetate fibre tape. Two sizes of laminated grid boards are presently available, 12" x 18" and 22" x 32". The regular boards have laminated grids on both sides.

A Budget Board offered on an "à la carte" basis has the same numbered grid and surface as the other boards but on one side. It is available to those seeking a low-priced, very satisfactory utilitarian unit. Introduced for the first time this year to the commercial market, it is in use by industries, financial institutions, management consultants and State and Federal Agencies throughout the country.

The company was organized last December to provide a speedy, low cost method to business and industry for making organization, production and practically all types of charts, which can be made or changed by an executive's artist. Officers of the company are Earle F. Gill, President, former executive personnel division of

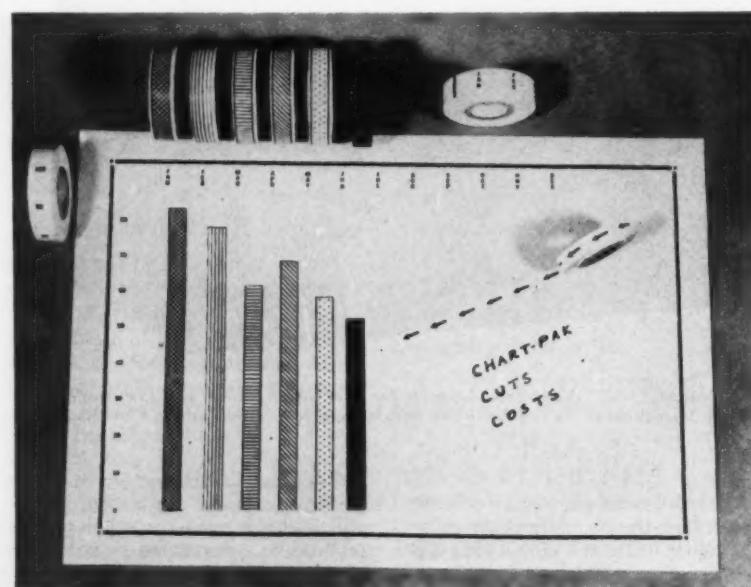


CHART-PAK includes bar types of various colors and designs for use in developing charts like this.

ately  
When  
prod-  
or the  
cess.  
charts  
available  
tucked  
in dif-  
draw-  
lines,  
rolls  
sizes  
ently  
32".  
nated

"a la  
bered  
boards  
those  
factory  
the first  
mar-  
nancial  
lants  
encies

last  
low  
industry  
action  
charts,  
by an  
com-  
, for-  
on of

General Foods; Aldege N. Lariviere, Executive Vice President, former district representative, Bureau of National Affairs; and Harold O. Frohbach, Vice President, former executive, General Mills Company.

★ ★ ★

**THE STAMFORD ROLLING MILLS CO.** of Springdale, has recently been awarded the first annual certificate for Improvement in Appearance of Industrial Buildings. James O. McCue, president of the firm, accepted the award from Benjamin Bogin, chairman of the Stamford-Greenwich Manufacturers' Council, which will make the award each year.

Mr. Bogin, in presenting the award at ceremonies at the plant, said that the firm had achieved the greatest results in 1949 in the general improvement of plant facilities and site. He pointed out that industrial organizations must become more sharply aware of the value of the aesthetic quality of plants, buildings and grounds, and he expressed the hope that the first award would provide incentive for a more intensive improvement project among industries in the Stamford-Greenwich area.

### Teamwork in Industry

*(Continued from page 10)*

Several committees were organized among the workers to help administer the plan and to put into effect programs which would benefit both workers and management.

One committee was formed to work on safety for the sake of the employees—not to reduce costs or save insurance, but simply to save headaches among employees. That committee of workers accomplished their work so well that although the plant had a normal rate of accidents when the plan was started, the accidents were cut in half in the first six months. This record was cut in half during the second six months. The accidents today are much less than five per cent of what they were when the plan was started. This is just one bit of evidence of the good will and the cooperation which developed among the workers in the plant.

In April 1949, the market in textiles broke sharply and for a time that plant had to be shut down completely. The market was thoroughly demoralized and cloth had dropped in price to the point

where no one really knew what it was worth. The plant had hardly been shut down a week when the union representatives stated in a conference, that they were ready to accept a wage cut voluntarily if this would help in opening up the plant.

Management knew that this was not the solution, but that unusual suggestion on the part of the union workers created so much additional confidence in management toward those workers, that within ten days the plant started up again.

Today that plant, which in 1948 had planned definitely to leave New England, has completely given up that idea. They are operating three full shifts. They are making money. Their weaving efficiency is much greater than it was. There has been a cut in the cost per unit of product in excess of 30% with no cuts in wage rates and practically no new machinery. The amount of second quality cloth was reduced by 75% and the standards for grading the quality of cloth were made much more rigid. These results have come out of the type of teamwork which those employees and management have developed.

Real teamwork can pay higher wages without raising prices. Real teamwork and average ability can build mutual prosperity which will delight both men and management.

The sure foundation for such teamwork is through faith and mutual confidence built upon honest and unselfish relationships.

We are all concerned over the progress of Communism in the world today. Most of us would like to do something practical about it. The best opportunity many of us will have lies right where we are in industry or commerce.

America can make a much greater contribution towards world peace when we have applied a basis at home for creating peace and harmony and teamwork in industry.

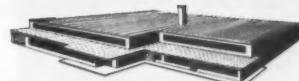
Many industries have shown us the way. They have proven their methods by years of successful teamwork. Why not profit by their demonstrations?

### FREE SANITARY SURVEY!

Let your Dodge Service Man make a complete sanitary survey of your premises with a view to helping achieve more effective, efficient, economical maintenance. Send for booklet No. 10.

**The C. B. DOLGE CO.**  
WESTPORT, CONNECTICUT

## For Your Greater Convenience . . .



### Under-one-roof-service

featuring sound industrial sales promotion ideas and the most modern and up-to-date facilities for the production of . . .

BOOKLETS, BROADSIDES

BULLETINS, CATALOGS

COUNTER CARDS AND OTHER POINT OF SALE MERCHANDISING AIDS

DEALER OR DISTRIBUTOR PROMOTION HELPS

EMPLOYEE MANUALS

ENGINEERING HANDBOOKS

HOUSE ORGANS,  
EXTERNAL OR INTERNAL

INSTALLATION OR SERVICE MANUALS

INSTRUCTION SHEETS

MARKET RESEARCH AND ANALYSIS

PACKAGE DESIGN

PRICE LISTS, PROGRAMS

SALES LETTERS & MANUALS

Serving Connecticut Industry  
Since 1911



**The TAYLOR & GREENOUGH Co.**

20-30 BEAVER ROAD  
WETHERSFIELD, CONN.

CALL HARTFORD

9-3378

# Warehouse Service Is

# In There Pitchin'



RELIANCE  
Job-Fitted  
PRODUCTS AND  
SERVICES

## COLD ROLLED STRIP STEEL\*

Coils . . . Cut Lengths . . . All Tempers  
Slit, Sheared, Deburred  
and Round Edge  
From WAREHOUSE and  
MILL DEPOT STOCKS,  
or DIRECT-FROM-MILL

\*Detroit Steel Strip is Strip Steel  
in Name and in Fact

## SHEETS

Cold Rolled . . . Hot Rolled  
Hot Rolled Pickled . . . Long Term  
Galvanized  
Standard or production sizes  
or cut to actual working  
dimensions  
PRIMES  
or COST-SAVING SECONDS\*\*  
From  
WAREHOUSE STOCKS

\*\*Reliance Job-Fitting Methods  
apply to seconds as  
well as primes

Warehouses play ball . . .

They play their hearts out on every small steel user's team  
in the country to keep these little fellows running. In fact,  
these minor leaguers might not be in the game at all  
if they couldn't draw on warehouses.

Warehouses show up in big league dugouts too, though  
not often in the regular supplier line-up with the main-  
stay steelmakers. They just haven't got enough of what  
it takes. But as pinch-hitters, in the clutches, they're stars.

When production runs count, warehouses score, saving  
many a decisive game for major-  
user teams.



DEPENDABLE DAN  
OUR CUSTOMERS' MAN

Have you an opening on your team  
for sheet and strip steel pinch-  
hitters? Give us a try-out. We'll  
gladly go to bat for you, inventory  
permitting.

**STEEL — SAFEGUARDS  
AMERICA'S STRENGTH**

For Immediate Action Call The Nearest Reliance Plant or Office:

## DETROIT STEEL CORPORATION

PRODUCERS OF  
Coke and Coal Chemicals • Pig Iron • Ingots  
Slabs • Sheet Bars • Billets • Wire Rods  
Manufacturers' Wire • Merchant Wire Products  
Cold Rolled Strip Steel

GENERAL OFFICES  
DETROIT 9, MICHIGAN

COPYRIGHT 1960 D.S.C.

## RELIANCE STEEL DIVISION

Processors and Distributors **JOB-FITTED** Sheet and Strip Steel

GENERAL OFFICES — BOX 4300 — PORTER STATION, DETROIT 9, MICHIGAN  
PLANTS

CLEVELAND PLANT, 3344 E. 80th St., Vulcan 3-3800, Cleveland 4, O.

DETROIT PLANT, 13770 Joy Road, Webster 3-5886, Detroit 28, Mich.

EASTERN PLANT, State & Edmund Sts. (Hamden), New Haven 7-5781, New Haven 7, Conn.

MIDWEST PLANT, 1801 South Wolcott Ave., Canal 6-2442, Chicago 8, Ill.

### OFFICES

DAVENPORT, IOWA, 820 Davenport Bank Bldg., Phone 3-7220

DETROIT 4, MICH., 8701 Eureka Blvd., Tyler 5-7212

GRAND RAPIDS 2, MICH., 328 Keefer Bldg., Glendale 8-9580

INDIANAPOLIS 4, IND., 1400 Fischer Trust Bldg., Franklin 3420

WORCESTER 4, MASS., 230 Main St., Worcester 5-9880

JACKSON 10, MICH., 861 Reynolds Bldg., Jackson 3-2255

NEW YORK 10, N. Y., 298 West 57th St., Columbus 5-4550

ST. LOUIS 8, MO., 4053 Lindell Blvd., Lincoln 4550

TOLEDO 4, OHIO, 2714 Ohio Bldg., Garfield 6884



## OBSERVATIONS

By N. W. FORD

*Executive Vice-President*

Quoting an editorial from the "Fort Lauderdale (Fla.) Daily News," J. W. Gore in a recent issue of the "Tax Outlook" (N. Y.) tells the following story which points a moral for Americans:

"There may be something of a moral for the American people in what is happening to the sea-gulls up in St. Augustine, now that the shrimp fleet has left the area for Key West.

"It seems the gulls have forgotten how to catch fish for themselves. For many years they have been depending on scraps and waste thrown overboard from the shrimp fleet. The free dinners made it unnecessary for them to use their own talents.

"But suddenly, the shrimp fleet went away. The gulls have not been able to adjust themselves to the new situation. The reefs and shores around St. Augustine are lined with long, silent rows of gulls with their dark eyes turned prayerfully out to sea—waiting for the shrimp fleet and the free meals to return.

"As generation after generation of gulls learned to depend on the shrimp fleet, parent gulls apparently forgot to teach their little ones the age-old methods of catching fish. So today, the gulls are starving.

"It is a paradox that nature thus gives us. Here are some of the most independent creatures of the universe, with talents to take care of themselves, victimized because they succumbed to the 'something for nothing' lure. They became dependent to such an extent that parents apparently forgot to teach their offspring how to get along otherwise. With the free food gone, the offspring of the indolent parents are paying the penalty.

"We wonder if people aren't a great deal like the seagulls of St. Augustine. We wonder how many Americans have swallowed the idea of the welfare state

until they think it is no longer necessary to teach their offspring that the day of government handouts and security for all may sometime draw to a close. And we wonder then, how many Americans may be left like the gulls—puzzled and bewildered because their sustenance has disappeared and they have no resources of their own to fall back on."

★ ★ ★

"A compilation of the orders already issued by the Federal Trade Commission shows that there are more than 2,200 different business practices that

have been held to be illegal," said Benjamin F. Fairless, president, United States Steel Corporation, in an address at the Boston Jubilee of 1950. "So any newcomer in our fields of business would do well to memorize this list with painstaking care before he even unlocks the door of his own office.

"What we need," Mr. Fairless went on, "is not a tightening of the laws or a loosening of them, but a complete redefinition of lawful business conduct. As Lowell Mason put it: 'The Comintern loves it when the men of America who govern, pit themselves against the men of America who produce, and it's time that the Government and business stopped playing cops and robbers with each other. . . ."

"If the realistic and informed men of government will ever sit down with reasonable and experienced men of business and make up their collective mind as to what 'monopoly' really is, what 'competition' is, what business conduct is ethical and proper, and what business conduct is injurious and wrong, I think we will find fewer monkey wrenches in the machinery, and the Government will be able to get out of the crutch business in short order. I

*Art*

ILLUSTRATING • LETTERING • RETOUCHING  
LAYOUT • CATALOG AND BOOKLET DESIGN

*Photography*

PHOTOS FOR  
ADVERTISING  
COMMERCIAL PHOTOGRAPHY

*Printing Plates*

LINE • HALFTONE •  
BENDAY • COLOR •  
FOUR COLOR PROCESS

**THE GRAPHIC ARTS CO.**  
172 HIGH STREET • HARTFORD, CONN.

PHONE 2-0193

SERVING CONNECTICUT INDUSTRIES SINCE 1904

believe we need then have no fears about our economic system."

★ ★ ★

Of every 1,000 Americans, 40 are on a Federal, State or Local public payroll—and that does not include members of the armed forces. The U. S. Census Bureau in reporting that figure said

## CONTRACT MANUFACTURERS

- SPECIAL MACHINES
- MACHINE WORK
- SMALL STAMPINGS
- COMPLETE ASSEMBLIES
- SHEET METAL WORK
- BAKED ENAMEL FINISHES

**YOUNGBERG BROS.**  
PHONE 1816  
**MERIDEN, CONN.**

that the total number of public employees in October (1949) stood at a new record 6,204,000, or more than one-tenth of all workers in the U. S. Their total pay for that month (October 1949) was \$1,406,000,000.

That amounts to about \$16,000,000,000 a year. The Commerce Department has estimated that when the 1,500,000 armed services personnel are included the total annual public payroll runs to the staggering (tax necessity) total of about \$21,000,000,000.

Of the total "government" workers, the Federal Government accounted for 2,047,000, the States 1,037,000 and smaller "government" units—cities, counties, schools and the like—3,120,000.

### Schools Entertain Industrialists at Open House

(Continued from page 11)

Other speakers among the educators were Miss O'Brien, Harry Wessels, principal, Nathan Hale Junior High School; Frank A. James, vice-principal, Senior High School; Newell S. Ames,

chairman, Commercial Department, Senior High School; and Herbert H. Wilber, director, E. C. Goodwin Technical School.

Dr. Robert J. Stadler, a member of the Board of Education, welcomed the guests. A musical program under the direction of Vincent DeBenedictis, director of music in secondary schools, was presented by junior and senior high school pupils.

Among the 200 visiting manufacturers were several top executives who received their education in the local schools, and who started from the bottom in local industries to rise to their high executive positions.

New Britain may well be labeled a pioneer in the New England area in this highly important experiment to bring industry and education closer together in understanding and cooperation.

### MYRON CLARK ASSOCIATES

#### Management Consultants

Supervisory Training Programs

Park Square Building

Boston



**Wallace Barnes Springs**  
**Bristol Connecticut**



AN IMPORTANT ADJUNCT to the Open House was a half-hour radio program featured on Station WSTC. Here, Dr. Wilbur Miller of American Cyanamid Company interviews visitors so that their impressions can be expressed.

## Where the Future Begins

(Continued from page 5)

to the Patent Department, where an exhibit of patents obtained from countries all over the world was displayed.

Interesting sidelights of the tour were "Electronic" registration, whereby all visitors were tabulated by automatic devices; a skilled demonstration by a glassblower; and an extensive exhibit, showing safety precautions which are enforced. Door prizes consisted of fifty complete sets of MELMAC Plastic Tableware.

More than 800 laboratory personnel are now employed at Stamford, and more than half of these are technical graduates. Among them, you will find micologists, microscopists, biochemists, or almost any other type of trained scientist. The work these people do ranges from basic or "pure" research to application studies on the problems of dozens of different industries. With the major exceptions of the research and development laboratories of the Calco Chemical Division, Bound Brook, New Jersey, and the Lederle Laboratories Division, Pearl River, New York, vir-

tually all company research is conducted at Stamford.

American Cyanamid Company, which was founded in 1907 to produce calcium cyanamide for fertilizer, has expanded and diversified until today it is one of America's important chemical companies. In the firm's thirty-eight plants are produced pharmaceuticals and biologicals, dyes and pigments, surgical sutures, plastics, heavy chemicals, fertilizers and insecticides, and industrial chemicals, to mention only a few.

The Research Laboratories at Stamford are completely equipped so as to give all possible aid in the development of new products, in testing and evaluation work, and in adapting the Company's products to the specific needs of its customer industries. Separate laboratories, for example, deal with such developments as chemicals for the improving of paper, including wet-strength papers; new chemicals for the flotation process of separating ores; shrink-proofing compounds, and finishing chemicals for the textile industry; compounds used for the production of tires and other rubber goods; materials for the heat-treating of metals, agricultural chemicals; pharmaceutical products; and chemicals used by a wide variety of other industries.

IS YOUR  
PRESENT  
LETTERHEAD  
A GOOD  
SALESMAN?



No matter how large your sales force may be, your letterheads make many more calls per day, representing your Company. Does your present letterhead do you justice? Does it look like your Company in 1950? Is it the kind of salesman you would choose?

We submit that the appearance of a letterhead is no detail to be overlooked. It is important. It can and does affect the thinking of your customers and prospects. Why not call 5-3157 and ask to see our portfolio of outstanding letterheads?

**K & B**

**KELLOGG & BULKELEY**  
419 FRANKLIN AVE., HARTFORD 1  
LITHOGRAPHIC DIVISION OF  
CONNECTICUT PRINTERS, INCORPORATED

FAIR  
PRODUCTS  
SELL LIKE

*Magic* IN

FOIL  
CARTONS  
by GAIR

When a Gair-Reynolds foil package is displayed on the dealer's counter, showcase, shelf or in the window, a sensational sales impact is automatically created. In many instances sales have doubled and tripled through the persuasive influence of these brilliant, multi-color foil cartons.

Speed up your sales...jump ahead of competition...step up the prestige of your products...with FOIL CARTONS.

*Write for  
samples and information.*



ROBERT GAIR COMPANY, INC.  
NEW YORK TORONTO  
PAPERBOARD • FOLDING CARTONS • SHIPPING CONTAINERS

# BUSINESS TIPS

from

School of Business Administration  
University of Connecticut

## ARE YOUR WAGES IN LINE?

By RICHARD M. STORY, JR., Assistant Professor of Management

THE two primary requirements for sound wage administration are (1) proper internal alignment and (2) proper external alignment. Proper alignment is accomplished through the use of a soundly conceived, properly administered system of job evaluation, and its effectiveness is largely within the control of the firm to which it pertains. On the other hand, proper external alignment is not largely within the control of the firm interested in sound wage administration, since it involves consideration of the general "level" of rates paid in the community and in some cases, in the industry as a whole. Furthermore, these rates must be obtained from companies which may or may not have proper internal alignment of wages themselves. In order to consider the general "level" of rates, it is necessary first to obtain this "level" of rates. It is with this problem that this article will deal.

### Preliminary Considerations

Before the task of obtaining reliable wage "level" data from outside sources can be undertaken, several preliminary decisions must be made. The general area to be surveyed must be determined. Generally, this will be the geographical area from which the preponderance of the surveying firm's employees are drawn. The type of concern to be surveyed must be decided upon. Normally, the companies from which wage data will be collected will be those of a roughly comparable size and employing skills similar to those required by the surveying firm. Key jobs must be selected which will cover the range of skills involved, from highest to lowest, and which will consist of jobs common in the companies selected for survey.

Finally, consideration must be given to the "fringe" items, which, although not direct factors in determining the general wage "level," nevertheless must be given consideration in keeping the firm competitive labor-wise.

### Accurate Job Comparison Vital

Accurate comparison of duties, responsibilities, and job conditions encompassed by the key jobs surveyed is of fundamental importance in establishing wage schedules that truly reflect the wage level prevailing in the labor market surveyed. Comparison of job titles is insufficient for this purpose, since industry today is a long way from the standardization necessary to make

such a procedure feasible. Therefore, it is necessary, first, to have accurate, complete descriptions of the selected key jobs. These, of course, will be available if the firm has a properly installed system of job evaluation. Second, it is necessary to have qualified personnel make personal contacts with the individuals in the companies surveyed who best know the jobs under discussion. Personal observation of the jobs themselves should be undertaken if possible. In this way, there can be some assurance that the rates collected will be those for jobs which actually possess requirements similar to those of the firm's key jobs, and do not have merely the same or similar job titles.

### Obtaining the "Level"

Having completed the aforementioned operations, the surveying firm is now ready to secure the individual rates of the persons performing the jobs under consideration, and to establish from these rates the going "level." Care should be taken at this point to eliminate those rates which are paid for something other than competent performance of the job. Learner's rates, rates paid for services not connected with the employee's primary duties, substandard "old-timers" rates, and any others which are based upon considerations other than competent performance of the job should be eliminated.

Now comes the problem of determining from this mass of data the true level of wages as it concerns the firm's com-



**LOCKERS  
SHELVING  
CABINETS**

PROMPT SHIPMENT FROM OUR WAREHOUSE STOCK

**MOVABLE PARTITIONS**  
For Offices, Factories, Tool Cribs, Toilets

**WORK BENCHES  
SHOP STOOLS  
REVOLVING BINS**

**WARD MAIER & CO.**

Experienced Erectors for Installation or Repairs

CALL US FOR ALL TYPES OF SHOP EQUIPMENT

NEW BRITAIN, CONN., Phone 3-0626

WAREHOUSE: KENSINGTON, CONN.

MILFORD, CONN., Phone 2-0997

petitive labor position. The most commonly used method of attacking this problem today is by company job population. Under this method, for each key job the product of the individual company average, multiplied by the number of employees on that job is accumulated for all surveyed companies and the overall money value is divided by the total number of employees on this job in the area sample obtained. Then by plotting these results, money versus labor grade, a curve representing the going wage level from lowest skill to highest is obtained.

However, this method, in this writer's opinion, has some drawbacks when applied for the purpose of "obtaining the general level of wages". For one thing, as mentioned previously, there is no assurance that all companies surveyed have proper internal alignment. Therefore, it may well be found that some higher graded jobs in some concerns are paid lower rates than some of the lower graded jobs. Then too, it is not too likely that the same proportions of the various levels of work represented by the key jobs will be found in all companies. This means that it is possible for some low paying companies

to have a high proportion of rates for a particular job and some high paying concerns at the same time, to have a low proportion of the same job, thus tending to give, by the method outlined above, a falsely low average wage for that particular job.

Since the purpose of the wage survey is to obtain the "general level of wages" the writer believes that the best way to obtain it is to construct a wage curve for each individual company surveyed, based upon the individual rates collected as outlined above, and keyed to the labor grades assigned to the key jobs by the surveying firm. In this way proper internal alignment can be "synthesized" for the companies being surveyed. After a wage curve has been established for each company, a master curve giving the "general level" can be constructed by taking the rate from the individual wage curves for each labor grade, multiplying it by the total number of employees in the company (either factory or office, depending upon the type of wages being surveyed), adding these totals and then dividing by the total number of employees in all companies surveyed.

In this manner, the actual wage "level" for each concern is determined and the general "level" obtained therefrom by taking into consideration the relative influence brought to bear by each concern due to the number of workers it employs. \*

## STEEL CASTINGS

*From an ounce to  
1000 lbs. each.*

*Try us for fast  
delivery when your  
needs are urgent.*

THE  
**NUTMEG CRUCIBLE STEEL**  
COMPANY  
BRADFORD · CONNECTICUT

## THE GILMAN BROTHERS COMPANY

GILMAN · CONNECTICUT



*Another Connecticut industry proudly served by . . .*

EDWARD GRACEMAN & ASSOCIATES

*Advertising*

983 MAIN STREET  HARTFORD, CONN.



**NEVER BEFORE** have two colliers of the "Seam" class been at the dock of the T. A. D. Jones and Company, Inc. at the same time. The vessel on the left is the "Sewanee Seam" discharging a cargo of the finest New River coal for distribution throughout Connecticut. The vessel on the right is the "Sewell Seam" taking on Bunker "C" Fuel Oil from the tanks of the T. A. D. Jones and Company, Inc.

**THE LARGEST IN THE WORLD** and the most modern are these Seam vessels, having a cargo capacity of almost 12,000 net tons of coal.

**AT NEW HAVEN**, the T. A. D. Jones and Company, Inc., maintains the only commercial tidewater dock between Providence and New York equipped to handle these huge vessels.

**T. A. D. JONES & COMPANY, INC.**  
NEW HAVEN • BRIDGEPORT  
CONNECTICUT

## BUSINESS PATTERN

A comprehensive summary of the ups and downs of industrial activity in Connecticut for the thirty day period ending on the 15th day of the second previous month.

**I**N May, for the ninth consecutive month, business activity in Connecticut continued at a relatively high level. During that period the general index has ranged between sixteen and twenty-two percent above normal, with an over-all average of nineteen percent. The May index which is estimated at 22% above normal, one percentage point above last month, is at the best level since February 1949. A year ago the general index stood at 8% above normal after having fallen off thirty-one points in five months. The United States index of industrial activity advanced in May to an estimated 26% above normal, reflecting in part the record high production in automobiles and the continued high level of steel output.

The index of manhours worked in Connecticut factories is estimated at 27% above normal in May, an increase of one percentage point over the preceding month. As in other recent months, the increase in manhours worked in May was due chiefly to a

moderate gain in the number of persons employed. In addition, according to information released by the State Department of Labor, average hours worked per employee in May were 40.8 as compared with 40.6 in each of the two previous months. Average weekly earnings for factory workers were \$57.07 in May, somewhat higher than the \$56.69 of the preceding month. Basic hourly earnings remained unchanged at \$1.40.

Some indication of how factory vacation schedules are likely to affect total manhours worked in this state during the summer months is given in a report prepared by the Manufacturers Association of Hartford County. The report summarizes 1950 vacation plans for seventy companies employing about 64,000 persons. Thirty-one companies employing approximately 45,000 people have scheduled a two-week shutdown in July or August, and fifteen concerns with about 6,000 workers are shutting down for one week during the same months. Twenty companies em-

ploying 8,000 persons plan to stagger vacations, usually in the summer months, and three concerns with about 1,000 workers are planning shutdowns but have not decided on the dates. One company employing nearly 4,000 persons offers vacation pay allowance in lieu of time off.

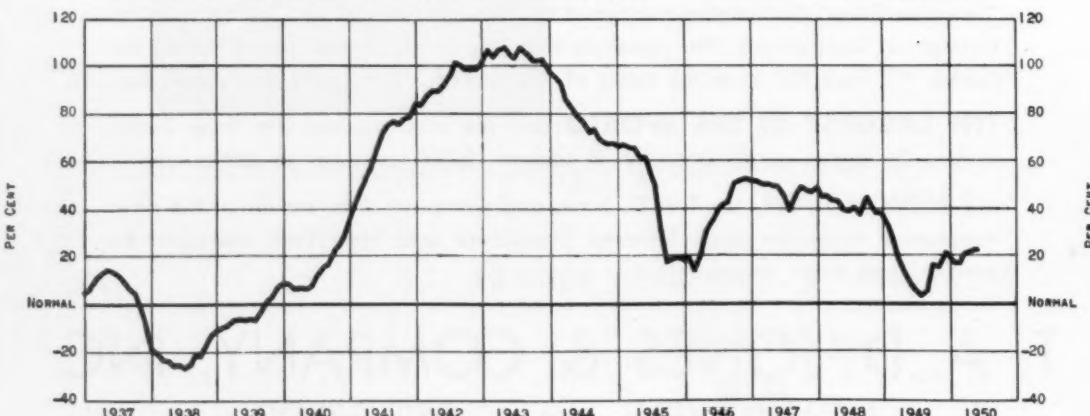
The May index of manufacturing employment in Connecticut was 24% above normal as compared with 23% last month and 16% a year ago. The State Department of Labor report for May shows that there were some 359,000 people employed in manufacturing industries throughout the State. The relative importance of the principal labor market areas is set forth in a breakdown which reveals that the number of persons employed in the Hartford area was 60,000, Bridgeport 55,000, New Haven 40,000, Waterbury 39,000 and New Britain 24,000. All together these areas account for 218,000 or 61% of total manufacturing employment.

The index of freight shipments originating in eight Connecticut cities declined slightly in May to 4% above normal. During the first five months of this year total tonnage shipped from all eight locations was about 5% below the amount forwarded in the corresponding period of 1949. Loadings of revenue freight for the country as a whole, as reported by the Association of American Railroads, was approximately 7% under the volume handled last year.

The index of construction work in progress in Connecticut is estimated at

(Continued on page 40)

GENERAL BUSINESS ACTIVITY IN CONNECTICUT COMPARED WITH NORMAL



## ACCOUNTING HINTS

Contributed by the Hartford Chapter National Association of Cost Accountants to stimulate the use of better accounting techniques in industry.

### PLANNING FOR PENSION TRUSTS PART II

By EDGAR J. COSETTE, JR., C.P.A.

PART I of this subject which was presented last month, discussed the reasons for the increased interest in pension plans, necessity for actuarial soundness, the contributions factor as well as the problem of profit sharing plans in loss operating years.

A simple solution to this problem would be to establish a minimum pension payment each year, with the privilege of increasing the contribution during the more profitable periods. This could be accomplished by first setting the moderate annual contribution and then relate the balance to a fixed profit figure i. e. a combination of fixed pension payment together with profit-sharing.

The next logical question is whether or not the plan should be funded. Here again, with a non-funded plan, what guarantee is there that at the time a pension is due, the necessary funds will be available to meet the obligations? The vast majority of plans adopted today are of the funded nature.

Funded plans may be operated either through the purchase of insurance or the establishment of a trust fund for this purpose. Where insurance is to be used, two types of insurance should be considered, the group annuity versus the individual policy type plan.

Under the former plan a group annuity contract is written between the employer and the insurance company, setting forth the terms and conditions under which annuities are bought and pension payments are made. This type plan may be financed in one of two ways, either the amount of annuity purchased remains fixed while the premiums increase from year to year (definite benefit type) or the premiums are

fixed, while the yearly amount of annuity purchased with these premiums grows steadily smaller (money purchase type). Incidentally, the money purchase type is rarely used for non-contributory plans. The premium arising from this policy constitutes the annual contribution to the plan.

Individual policy plans require the purchase of ordinary retirement income or annuity income policies on the eligible participating employees for the desired amount of benefits before and after retirement and in the event of death. These policies are then placed in trust under the terms of a trust agreement created by this type plan.

When the plan is to be funded without the use of insurance, the required actuarially computed contributions are made to an irrevocable trust provided for this purpose. The funds thus deposited are then invested in stocks, bonds, real estate or other investments as determined to be prudent by the trust

tee (usually a bank). When pensions become due, they are paid directly from this trust fund.

There is still another factor which must be considered at the inception of any retirement plan and that is the matter of recognition of past service for eligible employees. Coverage for past service is usually granted only to those eligible employees who are on the payroll at the time of adoption of the plan. Obviously, if past service benefits are to be provided, they must come from the company as few, if any, employees would be able to finance this feature of the plan. While the company may deduct the lump sum contribution for past service in one year, the amount may be too substantial to make such a drain on its working capital. If, however, the company wishes, it may make interim payments toward this end and still have the tax advantage of doing so, provided it does not deduct the full cost in less than ten years.

In conclusion, the following matters should be given serious consideration before the adoption of any pension program:

(1) Acquire good actuarial advice with respect not only to the initial costs of the plan, but also with regard to probable costs over subsequent years.

(2) Provide for flexibility in the plan which will allow changes as the Federal Social Security Act is revised.

(3) In planning for the security of your employees do not commit your company to possible future payments which may jeopardize their very jobs.

(4) Be certain that your contemplated plan meets all of the requirements of the Internal Revenue Code for all allowable tax advantages.

(Continued on page 40)



Know your WIREMOLD

THE WIREMOLD COMPANY  
HARTFORD 10, CONN.

SWMSO

# IT'S MADE IN CONNECTICUT

**EDITOR'S NOTE:** This department, giving a partial list of peace-time products manufactured in Connecticut by company, seeks to facilitate contacts between prospective purchasers in domestic or foreign markets and producers. It includes only those listings ordered by Connecticut producers. Interested buyers may secure further information by writing this department.

(Advertisement)

Accounting Forms		Automotive Friction Fabrics	
Baker Goodyear Co The	New Haven	Russell Mfg Co The	Middletown
Accounting Machines		Automotive Parts	
Underwood Corporation	Bridgeport	Eis Manufacturing Co (Hydraulic and Mechanical)	Middletown
Adding Machines		Automotive & Service Station Equipment	
Underwood Corporation	Bridgeport	Raybestos Div of Raybestos-Manhattan Inc The (brake service machinery)	Bridgeport
Advertising Specialties		Scovill Manufacturing Company (Canned Oil Dispensers)	Waterbury 91
H C Cook Co The 32 Beaver St	Ansonia	Automotive Tools	
Waterbury Companies Inc	Waterbury	Eis Manufacturing Company	Middletown
Aero Webbing Products		Badges and Metals	
Russell Mfg Co	Middletown	Waterbury Companies Inc	Waterbury
Air Compressors		Bags—Paper	
Airline Manufacturing Company The	Warehouse Point	American Paper Goods Company The	Kensington
Spencer Turbine Co The	Hartford	Bakelite Moldings	
Air Conditioning		Watertown Mfg Co The	Watertown
Norwalk Airconditioning Corp The (forced air heating units oil fired)	South Norwalk	Balls	
Air Impellers		Abbott Ball Co The (steel bearing and burnishing)	Hartford
The Torrington Manufacturing Co	Torrington	Hartford Steel Ball Co The (steel bearing and burnishing, brass, bronze, monel, stainless aluminum)	Hartford
Aircraft		Kilian Steel Ball Corp The	Hartford
Sikorsky Aircraft Division United Aircraft Corporation (helicopters)	Bridgeport	Barbury Mixers	
Aircraft Accessories		Farrel-Birmingham Company Inc	Ansonia
Chandler Evans Division Niles-Bement-Pond Co (jet engine accessories, aircraft carburetors, fuel pumps, water pumps and Protek plugs)	West Hartford	Abbott Ball Co The (burnishing and tumbling)	Hartford
Warren McArthur Corp (Airplane Seatings)	Bantam	Hartford Steel Ball Co The (tumbling)	Hartford
Aircraft Instruments		Dextone Company	New Haven
Gorn Electric Company Inc	Stamford	Bath Tubs	
Aircraft—Repair & Overhaul		Batteries	
Airport Department Pratt & Whitney Aircraft Division	Hartford	Bond Electric Corporation Division of Olin Industries Inc (flashlight, radio, hearing aid and others)	New Haven
United Airports Div United Aircraft Corp	Hartford	Winchester Repeating Arms Co Division of Olin Industries Inc (flashlight, radio, hearing aid and others)	New Haven
Rentschler Field East	Hartford	Bearings	
Air Ducts		Fafnir Bearing Co (ball)	New Britain
Wiremold Co The (Retractable)	Hartford	New Departure Div of General Motors (ball)	Bristol
Air Heaters—Direct Fired		Norma-Hoffmann Bearings Corp (ball and roller)	Stamford
Peabody Engineering Corporation	Stamford	Bellows	
Aluminum Castings		Bridgeport Thermostat Company Inc (metallic)	Bridgeport
Eastern Malleable Iron Company The	Naugatuck	Bellows Assemblies	
Newton-New Haven Co 688 Third Avenue	West Haven	Bridgeport Thermostat Company Inc	Bridgeport
Aluminum Forgings		Bellows Seal Assemblies	
Scovill Manufacturing Company Waterbury 91		Bridgeport Thermostat Company Inc	Bridgeport
Aluminum Ingots		Bells	
Lapides Metals Corp	New Haven	Bevin Brothers Mfg Co	East Hampton
Aluminum—Sheets & Coils		Gong Bell Co The	East Hampton
United Smelting & Aluminum Co Inc	New Haven	Thames Bell Co The	Norwich
Ammunition		Benches	
Remington Arms Co Inc and Peters Cartridge Div	Bridgeport	Charles Parker Co The (piano)	Meriden
Winchester Repeating Arms Company Division		Bends—Pipe or Tube	
Olin Industries Inc.	New Haven	National Pipe Bending Co The	160 River St New Haven
Anodizing		Bent Wood Products	
Conn Metal Finishing Co	Hamden	Sorensen & Peters Inc	Pawcatuck
Apparel Fabrics—Woolen & Worsted		Bicycle Coaster Brakes	
Broad Brook Company	Broad Brook	New Departure Div General Motors Corp	Bristol
Artificial Leather		Bicycle Sundries	
Permatex Fabrics Corp The	Jewett City	New Departure Div General Motors Corp	Bristol
Asbestos		Binders Board	
Auburn Manufacturing Company The (gaskets, packings, wicks)	Middletown	Colonial Board Company	Manchester
Raybestos Div of Raybestos-Manhattan Inc The (brake linings, clutch facings, sheet packing and wick)	Bridgeport	Biological Products	
Asbestos & Rubber Packing		Ernst Bischoff Company Inc	Ivoryton
Colt's Manufacturing Company	Hartford	Blocking Salts for Metals	
Assemblies—Small		Mitchell-Bradford Chemical Co	Bridgeport
Greist Manufacturing Co The	New Haven	Blades	
Hand-Dee Spring and Manufacturing Co The (Small)	Hartford	Capewell Manufacturing Company	Metal Saw Division (hack saw and band saw)
J H Sessions & Son	Bristol		Hartford
Wallace Barnes Co The Div Associated Spring Corp	Bristol		
Auto Cable Housing			
Wiremold Company The	Hartford		
Automatic Control Instruments			
Bristol Co The (temperature, pressure, flow, humidity, time)	Waterbury		
Automobile Accessories			
Kilborn-Sauer Company (lights and other accessories)	Fairfield		
Raybestos Div of Raybestos-Manhattan Inc The (brake lining, rivet brass, clutch facings, packing)	Bridgeport		
Automotive Bodies			
Metropolitan Body Company	Bridgeport		
Blankets—Automatic			
Bleaching, Dyeing, Printing & Finishing			
Glasco Finishing Co The			
United States Finishing Company The (textile fabrics)			
Blocks			
Howard Company (cupola fire clay)	New Haven		
Blower Fans			
Colonial Blower Company			
Spencer Turbine Co The	Hartford		
Blower Systems			
Colonial Blower Company			
Ripley Co	Middletown		
Blueprints and Photostats			
Joseph Merritt & Co			
Boilers			
Bigelow Co The			
Petroleum Heat & Power Co (domestic only)	Stamford		
Bolts and Nuts			
Blake & Johnson Co The (nuts machine screw-bolts, stove)			
Clark Brothers Bolt Co	Middleton		
O K Tool Co Inc The (T-Slot)	33 Hull St Shelton		
Bonderizing			
Claiglow Mfg Company			
Bottle Openers			
Scovill Mfg Co (steel, anodized aluminum)			
Box Board			
Lydall & Foulds Paper Co The			
National Folding Box Co Inc	New Haven		
New Haven Pulp & Board Co	New Haven		
Robertson Paper Box Co	Montville		
Robert Gair Co	Portland		
Boxes			
Airline Manufacturing Company (steel cash, bond, security and mail boxes)			
Warehouse Point			
Claiglow Mfg Company (metal)	Portland		
Merriam Mfg Co (steel cash, bond, security, fitted tool and tackle boxes)	Durham		
Robert Gair Co (corrugated and solid fibre shipping containers)	Portland		
Boxes and Crates			
City Lumber Co of Bridgeport Inc The			
Bridgeport			
Boxes—Paper—Folding			
Atlantic Carton Corp			
Bridgeport Paper Box Co	Norwich		
Carpenter-Hayes Paper Box Co Inc The	Bridgeport		
Folding Cartons Incorporated (paper, folding)	East Hampton		
M S Dowd Carton Co	Groton		
National Folding Box Co Inc (paper folding)	New Haven		
New Haven Pulp & Board Co The	New Haven		
Robertson Paper Box Co	Montville		
S. Curtis & Sons Inc	Sandy Hook		
Warner Brothers Company The	Bridgeport		
Boxes—Paper—Setup			
Bridgeport Paper Box Co	Bridgeport		
Heminy Corporation The	Waterbury		
Strouse Adler Company The	New Haven		
Braided Fiberglass Sleeving			
Ansonia O & C Co	Ansonia		
Brake Cables			
Eis Manufacturing Co	Middletown		
Brake Linings			
Raybestos Div of Raybestos-Manhattan Inc The (automotive and industrial)	Bridgeport		
Russell Mfg Co The	Middletown		
Brake Service Parts			
Eis Manufacturing Co	Middletown		
Brass & Bronze			
American Brass Co The (sheet, wire, rods, tubes)	Waterbury		
Bridgeport Brass Company (sheet, rod, wire and tubing)	Bridgeport		
Bristol Brass Corp The (sheet, wire, rods)	Bristol		
Chase Brass & Copper Co			
Miller Company The (phosphor bronze and brass in sheets, strips, rolls)	Meriden		
Plume & Atwood Mfg Co The (sheet, wire, rod)	Thomaston		
Scovill Manufacturing Company	Waterbury 91		
Tinsheet Metals Co The (sheets and rolls)	Waterbury		
Western Brass Mills Division of Olin Industries Inc (sheet, strip)	New Haven		
(Advt.)			



# IT'S MADE IN CONNECTICUT

<b>Corrugated Shipping Cases</b>	<b>Elastic Webbing</b>	<b>Engines</b>
Connecticut Corrugated Box Div Robert Gair Co Inc	Ansonia O & C Co	Pratt & Whitney Aircraft Div United Aircraft Corp (aircraft)
D L & D Container Corp 87 Shelton Ave	Russell Mfg Co The	East Hartford
New Haven	Electric Appliances	Wolverine Motor Works Inc (diesel stationary marine)
<b>Cosmetic Containers</b>	General Electric Company	Bridgeport
Eyelet Specialty Co The	Electric Cables	Bridgeport
Plume & Atwood Mfg Co The (metal)	Rockbestos Products Corp (asbestos insulated)	United States Envelope Company, Hartford Division
Waterbury	New Haven	Hartford
<b>Cosmetics</b>	Electric Circuit Breakers	Envelopes—Stock and Special
J B Williams Co The	Trumbull Electric Mfg Co The	American Paper Goods Company The
Northam Warren Corporation	Electric—Commutators & Segments	Kensington
Cotton and Asbestos Wickings	Cameron Elec Mfg Co The (rewinding motors)	Extractors—Tape
Bland Burner Co The	Ansonia	Walton Company The
Cotton Yarn	Electric Cords	West Hartford
Floyd Cranska Co The	Rockbestos Products Corp (asbestos insulated)	Eyelids
Counting Devices	New Haven	American Brass Company The
Veeder-Roof Inc	Electric Eye Control	L C White Company The
Couplings—Self-Sealing	United Cinephone Corporation	Platt Bros & Co The P O Box 1030
Sperry Products Inc	Electric Fixture Wire	Waterbury
Crushers	Rockbestos Products Corp (asbestos insulated)	Scovill Manufacturing Company
Farrel-Birmingham Company Inc (Stone and Ore)	New Haven	Eyelets, Ferrules and Wiring Terminals
Cups—Paper	Electric Hand Irons	American Brass Company The
American Paper Goods Company The ("Puritan")	Winsted Hardware Mfg Co (trade mark "Durabit")	Waterbury
Cut Stone	Electric Insulation	Waterbury Companies Inc
Dextone Co The	Case Brothers Inc	American Brass Company The
Cutters	Rogers Corporation The	Waterbury
Barnes Tool Company The (pipe cutters, hand)	Electric Knife Sharpeners	Waterbury
New Haven	Gorn Electric Company Inc The	Waterbury
O K Hull Co The (inserted tooth milling)	Electric Lighting Fixtures	Waterbury
33 Hull St	Plume & Atwood Mfg Co The	Waterbury
Shelton	Electric Motor Controls	Waterbury
Standard Machinery Co The (rotary board, single and duplex)	Arrow-Hart & Hegeman Electric Co The	Hartford
Mystic	Electric Outlet and Switch Boxes, and Covers	Fancy Dress Buttons and Buckles
<b>Delayed Action Mechanism</b>	General Electric Company	Waterbury Companies Inc
M H Rhodes Inc	Electric Panel Boards	Fans—Electric
R W Cramer Company Inc The	Federal Electric Products Co Inc	General Electric Company
Diamonds—Industrial	Trumbull Electric Mfg Co The	Fasteners—Slide & Snap
Diamond Tool and Die Works	Electric Safety Switches	G E Prentice Mfg Co The
Hartford	Federal Electric Products Co Inc	Scovill Manufacturing Company
Dictating Machines	Trumbull Electric Mfg Co The	(snap and slide fasteners)
Dictaphone Corporation	Electric Shavers	Felt
Gray Manufacturing Company The	United Advertising Corp	Auburn Manufacturing Company The
Soundscriber Corporation The	Electric Signs	(mechanical, cut parts)
Die Castings	Electric Switches	Felt—All Purpose
Newton-New Haven Co Inc	Schick Incorporated	American Felt Co (Mills & Cutting Plant)
Die Casting Dies	Arrow-Hart & Hegeman Electric Co The	Chas W House & Sons Inc (Mills & Cutting Plant)
ABA Tool & Die Co	Electric Wire	Fenders—Boat
Parker Stamp Works Inc The	R W Cramer Company Inc The	Sponge Rubber Products Co Inc
Weimann Bros Mfg Co The	Electric Timepieces	Fibre Board
Derby	New Haven Clock and Watch Co The (automobile and alarm)	Case Brothers Inc
Die Castings (Aluminum & Zinc)	Rockbestos Products Corp (asbestos insulated)	H C Norton Co The
Corbin Cabinet Lock Div American Hardware Corp	New Haven	Rogers Corporation (Specialty)
New Britain	Electric Wiring Devices	Stevens Paper Mills Inc The
Stewart Die Casting Div	Arrow-Hart & Hegeman Electric Co The	Film Spools
Stewart Warner Corp	Hartford	Watkins Manufacturing Co Inc
Bridgeport	Electrical Circuit Breakers	Milford
<b>Die-Heads—Self Opening</b>	Federal Electric Products Co Inc	Finger Nail Clippers
Eastern Machine Screw Corp The	Electrical Conduit Fittings & Grounding Specialties	H C Cook Co The
Truman & Barclay Sts	Gillette-Vibber Company The	File Cards
Geometric Tool Co The	Electrical Control Apparatus	Standard Card Clothing Co The
Hartford	Federal Electric Products Co Inc	Stafford Springs
Die Sets	Trumbull Electric Mfg Co The	Firearms
Union Mfg Co (precision, steel and semi-steel)	Electrical Goods	Colt's Manufacturing Company
New Britain	A C Gilbert Co	Marlin Firearms Co The
Dies	Electrical Insulation	O F Mossberg & Sons Inc
Hoggson & Pettis Mfg Co The	Stevens Paper Mills Inc The	Remington Arms Company Inc
141 Brewery St.	Electrical Motors	Winchester Repeating Arms Company Division
New Haven	U S Electrical Motors Inc	Olin Industries Inc
Parker Stamp Works Inc The (plastics and die castings)	Electrical Recorders	New Haven
Hartford	Bristol Co The	Fabrica Fire Hose (municipal and industrial)
<b>Dies and Die Sinking</b>	Electrical Relays and Controls	Sandy Hook
Consolidated Industries	Allied Control Co	Fireplace Goods
West Cheshire	Electrical Wiring Systems	American Windshield & Specialty Co The
Dish Washing Machines	Wiremold Co The	881 Boston Post Road
Colt's Manufacturing Company	Electronics	John P Smith Co The (screens)
Hartford	Crystal Research Laboratories Inc	243-33 Chapel St
Disk Harrows	Gray Manufacturing Company The	New Haven
Orkil Inc—Cutaway Harrow Division	Electroplating	Dextone Co The
Higganum	National Sherardizing & Machine Co	New Haven
<b>Door Closers</b>	Waterbury Plating Company	Fireworks
P & F Corbin Division The	Electroplating—Equipment & Supplies	M Backes' Sons Inc
American Hardware Corp	Enthone Inc	Fishing Tackle
New Britain	MacDermid Incorporated	Bevin-Wilcox Line Co The (lines)
Sargent & Company	United Chromium Incorporated	East Hampton
New Haven	Electroplating Processes & Supplies	H C Cook Co The
Yale & Towne Manufacturing Company	W T Barnum & Co Inc (all classes)	Ansonia
Stamford	Electrolytes	Horton Mfg Co The (reels, rods, lines)
Dowel Pins	Elevators	Bristol
Allen Manufacturing Co The	Eastern Machinery Co The (passenger and freight)	Jim Harvey Div Local Industries Inc (nets, lures)
Drafting Accessories	General Elevator Service Co	Lakeville
Hartford	Enameling	Flashlights
Joseph Merritt & Co	Conn Metal Finishing Co	Bond Electric Corporation
Hartford	Waterbury Plating Company	Industries Inc
Drilling Machines	Enameling and Finishing	Bridgeport Metal Goods Mfg Co
Henry & Wright Manufacturing Company The (sensitive)	Clairglow Mfg Co	Winchester Repeating Arms Company Division
Hartford		Olin Industries Inc
<b>Drilling and Tapping Machinery</b>		New Haven
Hartford Special Machinery Co The		Floor & Ceiling Plates
Drop Forgings		Beaton & Cadwell Mfg Co The
Atwater Mfg Co		New Britain
Bridgeport Hdwe Mfg Corp		Gaynor Electric Co Inc
Capewell Mfg Company		Bridgeport
Consolidated Industries		Fluorescent Lighting Equipment
West Cheshire		Vanderman Manufacturing Co
Wilcox Crittenden & Co Inc		Willimantic
Middletown		Wiremold Company The
Druggists' Rubber Sundries		Hartford
Seamless Rubber Company The		Foam Mixers—Electric
New Haven		General Electric Company
Edged Tools		Forgings
Collins Co The (axes and other edged tools)		Clark Brothers Bolt Co
Collinville		Heppenstall Co (all kinds and shapes)
Elastic Braid		Bridgeport (Advt.)
Ansonia O & C Co		

# IT'S MADE IN CONNECTICUT

Forgings (Continued)		Hardware (Continued)		Insulation	
Scovill Manufacturing Company (Non-ferrous)	Waterbury 91	Yale & Towne Manufacturing Company The (builders)	The	Gilman Brothers Co The	Gilman
Foundries		Hardware—Marine & Bus	Stamford	Insulating Refractories	
Connecticut Malleable Castings Co (malleable iron castings)	New Haven	Rostand Mfg Co The	Milford	Mullite Refractories Co The	Shelton
Farrel-Birmingham Company Inc (Iron and Steel)	Ansonia	Hardware—Trailer Cabinet	Stamford	Insulating Tape	
Plainville Casting Company (gray, alloy and high tensile irons)	Plainville	Excelsior Hardware Co The	Stamford	Ansonia O & C Co	Ansonia
Sessions Foundry Co The (iron)	Bristol	Hardware, Trunk & Luggage	New Britain	Inter-Communications Equipment	
Union Mfg Co (gray iron & semi steel)	New Britain	Corbin Cabinet Lock Div American Hardware Corp	Bristol	Connecticut Telephone & Electric Division of Great American Industries Inc	Meriden
Wilcox Crittenden & Co Inc (iron, brass, aluminum and bronze)	Middletown	J. H. Sessions & Son	Stamford	Interval Timers	
Foundry Riddles		Yale & Towne Manufacturing Company The	Stamford	Lux Clock Manufacturing Company	Waterbury
John P. Smith Co The	423-33 Chapel St	Hat Machinery	Danbury	Rhodes Inc M H	Hartford
	New Haven	Doran Bros Inc	Danbury	Ironing Machines—Electric	
Rock Inc (brass, galvanized steel)	Fairfield	Health, Surgical & Orthopedic Supports		General Electric Company	Bridgeport
Fuel Oil Pump and Heater Sets		Berger Brothers Company The	(custom made for back, breast, and abdomen)	Jacquard	
Peabody Engineering Corporation	Stamford	Heat Exchangers	Hartford	Case Brothers Inc	Manchester
Furnaces		Whitlock Manufacturing Co The	Hartford	Japanning	
Norwalk Airconditioning Corp The (warm air oil fired)	South Norwalk	Heat Elements	Safeway Heat Elements Inc (woven wire resistance type)	J H Sessions & Son	Bristol
W. S. Rockwell Company (Industrial)	Fairfield	Heat Treating	Middletown	Jewelry Findings	
Furnace Linings		A F Holden Co The 52 Richard St West Haven	Bennett Metal Treating Co The	Waterbury Companies Inc	Waterbury
Mullite Refractories Co The	Shelton	1945 New Britain Ave	Elmwood	Jig Borer	
Furniture Pads		Driscoll Wire Company The	Shelton	Moore Special Tool Co (Moore)	Bridgeport
Gilman Brothers Company The	Gilman	New Britain Gridley Machine Division	The New Britain Machine Co	Jig Grinder	
Fuses—Plug and Cartridge		Stanley P. Rockwell Co Inc The	New Britain	Moore Special Tool Co (Moore)	Bridgeport
General Electric Company	Bridgeport	296 Homestead Ave	Hartford	Joining	
Gage Blocks		Heat-Treating Equipment		Raybestos Div of Raybestos-Manhattan Inc The (compressed sheet)	Bridgeport
Fonda Gage Company (Fonda lifetime-carbide and steel)	Stamford	A F Holden Company The 52 Richard Street West Haven (Main Plant)	Corbin Cabinet Lock Div American Hardware Corp	Key Blanks	
Galvanizing		Autoyre Company The	Oakville	J & J Cash Inc (Woven)	South Norwalk
Malleable Iron Fittings Co	Branford	Rock Inc (Baskets, Muffles, etc.)	Southport	Naugatuck Chemical Division	United States
Wilcox Crittenden & Co Inc	Middletown	Stanley P. Rockwell Co Inc The (commercial)	296 Homestead Ave	Rubber Co (for rubber articles)	Naugatuck
Galvanizing & Electrical Plating		Wallace Barnes Co The Div Associated Spring Corp	Hartford	Label Molders	
Gillette-Vibet Co The	New London	Heat Treating Salts and Compounds		Better Packages Inc	Shelton
Gaskets		A F Holden Company The	52 Richard Street West Haven	Laboratory Equipment	
Auburn Manufacturing Company The (from all materials)	Middletown	Mitchell-Bradford Chemical Co	Bridgeport	Eastern Industries Inc	New Haven
Raybestos Div of Raybestos-Manhattan Inc The	Bridgeport	Heating Apparatus		Macalaster Bicknell Company	New Haven
Gas Scrubbers, Coolers and Absorbers		Miller Company The (domestic oil burners and heating devices)	Meriden	Laces	
Peabody Engineering Corporation	Stamford	Heating and Cooling Coils		Wilcox Lace Corp The	Middletown
Gauges		G & O Manufacturing Co	New Haven	Lacquers & Synthetic Enamels	
Bristol Co The (pressure and vacuum—recording automatic control)	Waterbury	Heavy Chemicals		Chemical Coatings Corporation	Rocky Hill
Fonda Gage Company (special)	Stamford	Naugatuck Chemical Division	United States	Dagmar Chemical Company Inc	Glenbrook
Helicoid Gage Division American Chain & Cable Co Inc (pressure and vacuum)	Bristol	Rubber Co (sulphuric, nitric and muriatic acids and aniline oil)	Naugatuck	United Chromium Incorporated	Waterbury
Manning Maxwell & Moore Inc	Stratford	Hex-Socket Screws		Zapon Finishes Atlas Powder Co	Stamford
Gears and Gear Cutting		Bristol Company The	Waterbury	Ladders	
Farrel-Birmingham Company Inc	Ansonia	Highway Guard Rail Hardware		A. W. Flint Co	196 Chapel St New Haven
Hartford Special Machinery Co The	Hartford	Malleable Iron Fittings Co	Branford	Lamps	
Giftwares		Hinges		Plume & Atwood Mfg Co The (metal oil)	Waterbury
Waterbury Companies Inc	Waterbury	Homer D. Bronson Company	Beacon Falls	Lampholders—Incandescent and Fluorescent	
Glass Blowing		Hobs and Hobbing		General Electric Company	Bridgeport
Macalaster Bicknell Company	New Haven	ABA Tool & Die Co	Manchester	Lamp Shades	
Glass Cutters		Holts and Trolleys		Verplex Company The	Essex
Fletcher-Terry Co The	Forestdale	Union Mfg Company	New Britain	Lathes—Contin-U-Matic	
Golf Equipment		Home Laundry Equipment		Bullard Company The (vertical multi-spindle-continuous turning type)	Bridgeport
Horton Mfg Co The (clubs, shafts, balls, bags)	Bristol	Hose Supporters		Lathes—30H Man-Au-Trol	
Governors		Ansonia O & C Co	Ansonia	Bullard Company The (horizontal 3 spindle)	Bridgeport
Pickering Governor Co The (speed regulating, centrifugal, hydraulic)	Portland	Hose Supporter Trimmings		Lathes—Multi-Au-Matic	
Greeting Cards		Hawie Mfg Co The (So-Lo Grip Table)	Bridgeport	Bullard Company The (vertical multi-spindle-indexing type)	Bridgeport
A. D. Steinbach & Sons Inc	New Haven	Hospital Signal Systems		Lathes—Vertical Turret	
Grinding		Connecticut Telephone & Electric Division of Great American Industries Inc	Meriden	Bullard Company The (single spindle)	Bridgeport
Centerless Grinding Co Inc The (Precision custom grinding; centerless, cylindrical, surfaces, internal and special)	19 Staples St Bridgeport	Hot Water Heaters		Laundry Roll Covers	
Farrel-Birmingham Company Inc (Roll and Cylindrical)	Ansonia	Petroleum Heat & Power Co (Instantaneous domestic oil burner)	Stamford	Atlas Powder Company (Revolute)	Stamford
Hartford Special Machinery Co The (gears, threads, cams and splines)	Hartford	Hydraulic Brake Fluids		Lead Plating	
Grinding Machines		Eis Manufacturing Co	Middletown	Christie Plating Co The	Groton
Farrel-Birmingham Company Inc (Roll)	Ansonia	Hydraulic Controls		Leather	
Rowbottom Machine Company Inc (cam)	Waterbury	Sperry Products Inc	Danbury	Herman Roser & Sons Inc (Genuine Pigskin)	Glastonbury
Grommets		Industrial Finishes		Geo A. Shepard & Sons Co The (sheepskin, shoe upper, garment, grain and suede)	Bethel
American Brass Company The	Waterbury	Chemical Coatings Corporation	Rocky Hill	Leather Dog Furnishings	
Plume & Atwood Mfg Co The	Waterbury	United Chromium Incorporated	Waterbury	Andrew B. Hendrys Co The	New Haven
Hand Tools		Zapon Finishes Atlas Powder Co	Stamford	The Smith-Worthington Saddlery Co Hartford	
Bridgeport Hdwe Mfg Corp The (nail pullers, scout axes, box opening tools, trowels, coping saws, putty knives)	Bridgeport	Industrial and Marking Tapes		Leather Goods Trimmings	
James J. Ryan Tool Works The (screwdrivers, machinists' punches, cold chisels, scratch awls and nail sets)	Southington	Seamless Rubber Company The	New Haven	G. E. Prentice Mfg Co The	Kensington
Hardness Testers		Infra-Red Equipment		Leather, Mechanical	
Wilson Mechanical Instrument Company	Bridgeport	American Cyanamid Company	Waterbury	Auburn Manufacturing Company	The (packings, cubs, washers, etc.)
Hardware		Darworth Incorporated ("Coracide" DDT Dispenser)	Simsbury	Letterheads	
Bassick Company The (Automotive)	Bridgeport	Insecticide Bomb		Lehman Brothers Inc (designers, engravers, lithographers)	New Haven
P. F. Corbin Division The American Hardware Corp (builders)	New Britain	Insulated Wire Cords & Cable	Bridgeport	Lighting Accessories—Fluorescent	
Sargent & Company	New Haven	Kerite Insulated Wire & Cable Co Inc The	Seymour	General Electric Company	Norfolk
Wilcox Crittenden & Co Inc (marine heavy and industrial)	Middletown	Instruments		Lights—Trouble	
		Bristol Company The	Waterbury	General Electric Company	Bridgeport
		J-B-T Instruments Inc (Electrical and Temperature)	New Haven	Lighting Equipment	
		Manning Maxwell & Moore Inc	Bridgeport	Miller Co The (Miller, Duplexalite, Ivanhoe)	Meriden
				United Manufacturing Co	New Haven
				Lipstick Containers	
				Bridgeport Metal Goods Mfg Co	Bridgeport (Advt.)

# IT'S MADE IN CONNECTICUT

<b>Lithographing</b>	<b>Machines—Automatic Screw</b>	<b>Metal Products—Stampings</b>
Kellogg & Bulkeley A Division of Connecticut Printers Inc	New Britain-Gridley Machine Division	American Brass Company The Waterbury
New Haven Printing Company	The New Britain Machine Co (single and multiple spindle)	J H Sessions & Son Bristol
A D Steinbach & Sons	New Haven	Scovill Manufacturing Company (Made-to-Order) Waterbury 91
Vale & Towne Manufacturing Company	The Stamford	
<b>Locks—Banks</b>	<b>Machines—Automatic Shaft Turning</b>	
P & F Corbin Division The American Hardware Corp	Bullard Company The (30H lathe—horizontal 3 spindle)	Bridgeport
Sargent & Company	New Haven	
Yale & Towne Manufacturing Company	The Stamford	
<b>Locks—Builders</b>	<b>Machines—Conveyor</b>	
Corbin Cabinet Lock Div American Hardware Corp	Bullard Company The (Bullard-Dunn rotary conveyor indexing type)	Bridgeport
Excelsior Hardware Co The	New Britain	
Yale & Towne Manufacturing Company	The Stamford	
<b>Locks—Cabinet</b>	<b>Machines—Contin-U-Matic</b>	
Corbin Cabinet Lock Div American Hardware Corp	Bullard Company The (vertical multi-spindl—continuous turning)	Bridgeport
Excelsior Hardware Co The	New Britain	
Yale & Towne Manufacturing Company	The Stamford	
<b>Locks—Special Purpose</b>	<b>Machines—Draw Benches</b>	
Yale & Towne Manufacturing Company	Fenn Manufacturing Company The Hartford	
<b>Locks—Suit-Case and Trimmings</b>	<b>Machines—Drill Spacing</b>	
Corbin Cabinet Lock Div American Hardware Corp	Bullard Company The (Man-Au-Trol spacer—used in conjunction with radial drills)	Bridgeport
Excelsior Hardware Co The	New Britain	
Yale & Towne Manufacturing Company	The Stamford	
<b>Locks—Trunk</b>	<b>Machines—Drop Hammers</b>	
Yale & Towne Manufacturing Company	Fenn Manufacturing Company The Hartford	
Excelsior Hardware Co The	A H Nilson Mach Co The (four-slide wire and ribbon stock)	Bridgeport
Yale & Towne Manufacturing Company	The Stamford	
<b>Locks—Zipper</b>	<b>Machines—Forming</b>	
Excelsior Hardware Co The	Bullard Company The	Bridgeport
<b>Loom—Non-Metallic</b>	<b>Machines—Paper Ruling</b>	
Wiremold Company	Fenn Adams & Sons Inc	Norwalk
<b>Luggage Fabric</b>	<b>Machines—Precision Boring</b>	
Falls Company	New Britain-Gridley Machine Division	
<b>Lumber &amp; Millwork Products</b>	The New Britain Machine Co	New Britain
City Lumber Co of Bridgeport Inc	<b>Machines—Rolling</b>	
<b>Machine Tools</b>	Fenn Manufacturing Company The Hartford	
Bullard Company	<b>Machines—Slotting</b>	
<b>Machine Work</b>	Waterbury Farrel Foundry & Machine Co	Waterbury
Farrel-Birmingham Company Inc	The (screw head)	
Fenn Manufacturing Company The	<b>Machines—Swaging</b>	
part <sup>1</sup> )	Fenn Manufacturing Company The Hartford	
Hartford Special Machinery Co The	<b>Machines—Thread Rolling</b>	
(contract work only)	Hartford Special Machinery Co The	Hartford
National Sherardizing & Machine Co	<b>Machines—Wire Drawing</b>	
Parker Stamp Works Inc	Fenn Manufacturing Company The Hartford	
(Special)	<b>Mall Boxes</b>	
Swan Tool & Machine Co	Airline Manufacturing Company The	Warehouse Point
Torrington Manufacturing Co	Corbin Cabinet Lock Div American Hardware Corp	New Britain
(Special—rolling mill machinery)	<b>Mailing Machines</b>	
Torrington	Wilcox Crittenden & Co Inc	Stamford
<b>Machinery</b>	<b>Manicure Instruments</b>	
Fenn Manufacturing Company The	W E Bassett Company	Derby
Globe Tapping Machine Company	<b>Manganese Bronze Ingot</b>	
(dial type drilling and tapping)	Whipple and Choate Company	Bridgeport
Halldem Machine Company	<b>Marine Engines</b>	
The (mill)	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
Standard Machinery Co	Lathrop Engine Co	Mystic
The (bookbinders)	<b>Marine Equipment</b>	
Mystic	Wilcox Crittenden & Co Inc	Middletown
Torrington Manufacturing Co	<b>Marine Reverse Gears</b>	
The (mill)	Snow-Nabsted Gear Corp	New Haven
Torrington	<b>Marking Devices</b>	
<b>Machinery—Bolt and Nut</b>	Hoggson & Pettis Mfg Co	New Haven
Waterbury Farrel Foundry & Machine Co	Parker Stamp Works Inc	Hartford
The	<b>Matrices</b>	
<b>Machinery—Cold Heading</b>	W T Barnum & Co Inc	New Haven
Waterbury Farrel Foundry & Machine Co	<b>Mattresses</b>	
The	Waterbury Mattress Co	Waterbury
<b>Machinery Dealers &amp; Rebuilders</b>	<b>Mechanics Hand Tools</b>	
Botwinik Brothers	Bridgeport Hdwe Mfg Corp	Bridgeport
J L Lucas and Son	(screw drivers, wrenches, pliers, cold chisels, hammers, auto repair tools)	
<b>Machinery—Metal-Working</b>	<b>Metal Cleaners</b>	
Bristol Metal-Working Equipment	Apothecaries Hall Co	Waterbury
Waterbury Farrel Foundry & Machine Co	MacDermid Incorporated	Waterbury
The	<b>Metal Cleaning Machines</b>	
<b>Machinery—Nut</b>	Colt's Manufacturing Company	Hartford
Waterbury Farrel Foundry & Machine Co	<b>Metal Finishes</b>	
The (forming and tapping)	Mitchell-Bradford Chemical Co	Bridgeport
<b>Machinery—Screw and Rivet</b>	United Chromium Incorporated	Waterbury
Waterbury Farrel Foundry & Machine Co	<b>Metal Finishing</b>	
The	National Sherardizing & Machine Co	Hartford
<b>Machinery—Wire Drawing</b>	<b>Metal Formings</b>	
Waterbury Farrel Foundry & Machine Co	Waterbury Plating Company	Waterbury
The	Master Engineering Company	West Cheshire
<b>Machines</b>	<b>Metal Formings</b>	
Campbell Machine Div American Chain & Cable Co Inc (cutting & nibbling)	Conn Metal Finishing Co	Hamden
Coulter & McKenzie Machine Co	<b>Metal Finishing</b>	
The (special, new development engineering design and construction)	H C Cook Co	The 32 Beaver St Ansonia
Bridgeport	<b>Metal Finishing</b>	
Patent Button Company	<b>Metal Formings</b>	
Waterbury	<b>Metal Finishing</b>	
<b>Machines—Automatic</b>	<b>Metal Formings</b>	
A H Nilson Mach Co The (Special)	Master Engineering Company	West Cheshire
Machines—Automatic Chucking	<b>Metal Finishing</b>	
Bullard Company	Conn Metal Finishing Co	Hamden
New Britain-Gridley Machine Division	<b>Metal Finishing</b>	
The New Britain Machine Co	H C Cook Co	The 32 Beaver St Ansonia
(multiple spindle and double end)	<b>Metal Finishing</b>	
New Britain	<b>Metal Finishing</b>	
<b>Machines—Automatic</b>	<b>Metal Formings</b>	
Bullard Company	Master Engineering Company	West Cheshire
New Britain-Gridley Machine Division	<b>Metal Finishing</b>	
The New Britain Machine Co	Conn Metal Finishing Co	Hamden
(multiple spindle and double end)	<b>Metal Finishing</b>	
New Britain	<b>Metal Finishing</b>	
<b>Machines—Conveyor</b>	<b>Metal Formings</b>	
Bullard Company	Master Engineering Company	West Cheshire
The (30H lathe—horizontal 3 spindle)	<b>Metal Formings</b>	
Bridgeport	Conn Metal Finishing Co	Hamden
<b>Machines—Contin-U-Matic</b>	<b>Metal Formings</b>	
Bullard Company	Master Engineering Company	West Cheshire
The (vertical multi-spindl—continuous turning)	<b>Metal Formings</b>	
Bridgeport	Conn Metal Finishing Co	Hamden
<b>Machines—Draw Benches</b>	<b>Metal Formings</b>	
Fenn Manufacturing Company	Master Engineering Company	West Cheshire
The Hartford	<b>Metal Formings</b>	
<b>Machines—Drill Spacing</b>	<b>Metal Formings</b>	
Bullard Company	Master Engineering Company	West Cheshire
The (Man-Au-Trol spacer—used in conjunction with radial drills)	<b>Metal Formings</b>	
Bridgeport	Master Engineering Company	West Cheshire
<b>Machines—Drop Hammers</b>	<b>Metal Formings</b>	
Fenn Manufacturing Company	Master Engineering Company	West Cheshire
The Hartford	<b>Metal Formings</b>	
<b>Machines—Forming</b>	<b>Metal Formings</b>	
A H Nilson Mach Co	Master Engineering Company	West Cheshire
The (four-slide wire and ribbon stock)	<b>Metal Formings</b>	
Bridgeport	Master Engineering Company	West Cheshire
<b>Machines—Paper Ruling</b>	<b>Metal Formings</b>	
John MacAdams & Sons Inc	Master Engineering Company	West Cheshire
The	<b>Metal Formings</b>	
<b>Machines—Precision Boring</b>	<b>Metal Formings</b>	
New Britain-Gridley Machine Division	Master Engineering Company	West Cheshire
The New Britain Machine Co	<b>Metal Formings</b>	
New Britain	Master Engineering Company	West Cheshire
<b>Machines—Well Drilling</b>	<b>Metal Formings</b>	
Consolidated Industries	Master Engineering Company	West Cheshire
The	<b>Metal Formings</b>	
<b>Machines—Wire Drawing</b>	<b>Metal Formings</b>	
Fenn Manufacturing Company	Master Engineering Company	West Cheshire
The Hartford	<b>Metal Formings</b>	
<b>Mall Boxes</b>	<b>Mall Boxes</b>	
Airline Manufacturing Company	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Mailing Machines</b>	<b>Mall Boxes</b>	
Pitney-Bowes Inc	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Manicure Instruments</b>	<b>Mall Boxes</b>	
W E Bassett Company	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Manganese Bronze Ingot</b>	<b>Mall Boxes</b>	
Whipple and Choate Company	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Marine Engines</b>	<b>Mall Boxes</b>	
Kilborn-Sauer Company (running lights and searchlights)	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
Lathrop Engine Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
<b>Marine Equipment</b>	<b>Mall Boxes</b>	
Wilcox Crittenden & Co Inc	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Marine Reverse Gears</b>	<b>Mall Boxes</b>	
Snow-Nabsted Gear Corp	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Marking Devices</b>	<b>Mall Boxes</b>	
Hoggson & Pettis Mfg Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Matrices</b>	<b>Mall Boxes</b>	
W T Barnum & Co Inc	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Mattresses</b>	<b>Mall Boxes</b>	
Waterbury Mattress Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Mechanics Hand Tools</b>	<b>Mall Boxes</b>	
Bridgeport Hdwe Mfg Corp	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The (screw drivers, wrenches, pliers, cold chisels, hammers, auto repair tools)	Lathrop Engine Co	Mystic
Bridgeport	<b>Metal Cleaners</b>	
Apothecaries Hall Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Cleaners</b>	<b>Metal Cleaners</b>	
Apothecaries Hall Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Cleaning Machines</b>	<b>Metal Cleaners</b>	
Colt's Manufacturing Company	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishes</b>	<b>Metal Cleaners</b>	
Mitchell-Bradford Chemical Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
United Chromium Incorporated	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
National Sherardizing & Machine Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Formings</b>	<b>Metal Cleaners</b>	
Waterbury Plating Company	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Formings</b>	<b>Metal Cleaners</b>	
Master Engineering Company	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
Conn Metal Finishing Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	Mystic
<b>Metal Finishing</b>	<b>Metal Cleaners</b>	
H C Cook Co	Kilborn-Sauer Company (running lights and searchlights)	Fairfield
The	Lathrop Engine Co	

# IT'S MADE IN CONNECTICUT

<b>Office Equipment</b>	<b>Photo Reproduction</b>	<b>Preservatives—Wood, Rope, Fabric</b>
Pitney-Bowes Inc Stamford	New Haven Printing Company The New Haven	Darworth Incorporated ("Cuprinol") Simsbury
Underwood Corporation Bridgeport & Hartford		Press Buttons
<b>Offset Printing</b>	<b>Piano Repairs</b>	Gaylor Electric Company Inc Bridgeport
Kellogg & Bulkeley A Division of Connecticut Printers Inc Hartford	Pratt Read & Co Inc (keys and action) Ivoriton	Press Papers
New Haven Printing Company The New Haven		Case Brothers Inc Manchester
<b>Oil Burners</b>	<b>Piano Supplies</b>	Farrel-Birmingham Company Inc (Hydraulic) Ansonia
Malleable Iron Fittings Co (domestic) Branford	Pratt Read & Co (keys and actions, backs, plates) Ivoriton	Henry & Wright Manufacturing Company The (automatic mechanical) Hartford
Miller Company The (domestic) Meriden	Sidney Blumenthal & Co Inc (For furniture, automobiles, railroads, women's wear, toys) Shelton	Standard Machinery Co The (plastic molding, embossing, and die cutting) Mystic
Peabody Engineering Corp (Mechanical and /or Steam Atomizer) Stamford		<b>Presses—Power</b>
Petroleum Heat & Power Co (domestic, commercial and industrial) Stamford	<b>Pile Fabric</b>	Waterbury Farrel Foundry & Machine Co Waterbury
Silent Glow Oil Burner Corp The 1477 Park St Hartford	Verplex Company The Essex	<b>Pressure Vessels</b>
W S Rockwell Company (Industrial) Fairfield	American Brass Co The (brass and copper) Waterbury	Norwalk Tank Co Inc The (unfired to ASME Code Par U 69-70) South Norwalk
<b>Oil Burner Wick</b>	Bridgeport Brass Co (brass & copper) Bridgeport	Whitlock Manufacturing Co The Hartford
Raybestos Div of Raybestos-Manhattan Inc The Bridgeport	Chas Brass & Copper Co (red brass and copper) Waterbury	Printing
<b>Oil Tanks</b>	Crane Company (fabricated) Bridgeport	Case Lockwood & Brainard A Division of Connecticut Printers Inc Hartford
Norwalk Tank Co The (550 to 30M gals, underwriters above and under ground) South Norwalk	Howard Co (cement well and chimney) New Haven	Finlay Brothers Hartford
Whitlock Manufacturing Co The Hartford	<b>Pipe Fittings</b>	Heminway Corporation The Waterbury
<b>Optical Cores &amp; Ingots</b>	Corley Co Inc The (3000 AAR) Plainville	Hunter Press Hartford
Plume & Atwood Mfg Co The Thomaston	Malleable Iron Fittings Co Branford	New Haven Printing Company The New Haven
<b>Outlets—Electric</b>	<b>Pipe Plugs</b>	Taylor & Greenough Co The Hartford
General Electric Company Bridgeport	Holo-Krome Screw Corporation The (countersunk) West Hartford	T B Simonds Inc Hartford
<b>Ovens</b>	<b>Plastics</b>	A D Steinbach & Sons New Haven
W S Rockwell Company (Industrial) Fairfield	Naugatuck Chemical Division United States Rubber Co Naugatuck	The Walker-Rackliff Company New Haven
<b>Package Sealers</b>	Sponge Rubber Products Co Inc (expanded cellular) Shelton	Printing Machinery
Better Packager Inc Shelton	<b>Plastic Buttons</b>	Banthin Engineering Co (automatic) Bridgeport
<b>Packing</b>	Colt's Manufacturing Company Hartford	Thomas W Hall Company Stamford
Auburn Manufacturing Company The (leather, rubber, asbestos, fibre) Middletown	Frank Parizek Manufacturing Co The West	Chambera-Storck Company Inc The (engraved) Norwich
Raybestos Div of Raybestos-Manhattan Inc The (rubber sheet and automotive) Bridgeport	Waterbury Companies Inc Willington	<b>Production Control Equipment</b>
<b>Padlocks</b>	Patent Button Co The Waterbury	United Cinephone Corporation Torrington
Corbin Cabinet Lock Div American Hardware Corp New Britain	<b>Plastic Gems</b>	Wassell Organization (Prodac-Trol) Westport
Sargent & Company New Haven	Colt's Manufacturing Company Hartford	<b>Production Welding</b>
Yale & Towne Manufacturing Company The Stamford	Plastics Machinery Ansonia	Consolidated Industries West Cheshire
Waterbury Lock & Specialty Co The Milford	Plastic—Moulders Hartford	<b>Propellers—Aircraft</b>
<b>Paints and Enamels</b>	Conn Plastics Waterbury	Hamilton Standard Propellers Div United Aircraft Corp East Hartford
Staminate Corp The New Haven	General Electric Company Meriden	<b>Pumps</b>
Tredennick Paint Mfg Co The Meriden	Geo S Scott Mfg Co Wallingford	Yale & Towne Manufacturing Company The (Tri-rotor) Stamford
<b>Pants</b>	Waterbury Companies Inc Waterbury	<b>Pumps—Small Industrial</b>
Moore Special Tool Co (crush wheel dresser) Bridgeport	Watertown Mfg Co The Watertown	Eastern Industries Inc New Haven
<b>Paperboard</b>	<b>Plastics—Moulds &amp; Dies</b>	<b>Pump Valves</b>
Connecticut Corrugated Box Div Robert Gair Co Inc Portland	Parker Stamp Works Inc The (for plastics) Hartford	Colt's Manufacturing Company Hartford
New Haven Pulp & Board Co The New Haven	<b>Plasticrete Bloc</b>	Punches
Robertson Paper Box Co Montville	Plasticrete Corp Hamden	Hoggson & Pettis Mfg Co The (ticket & cloth) New Haven
<b>Paper Boxes</b>	<b>Plates—Switch</b>	<b>Putty Softeners—Electrical</b>
Atlantic Carton Corp (folding) Norwich	General Electric Company Bridgeport	Fletcher Terry Co The Box 415 Forestville
National Folding Box Co Inc (folding) New Haven	Christie Plating Co Groton	<b>Pyrometers</b>
Robertson Paper Box Co (folding) Montville	Patent Button Co The Waterbury	Bristol Co The (recording and controlling) Waterbury
<b>Paper Boxes—Folding and Setup</b>	Waterbury Plating Company Waterbury	<b>Quartz Crystals</b>
Bridgeport Paper Box Company Bridgeport	Chromium Process Company The (Chromium Derby)	Crystal Research Laboratories Inc Hartford
M Backes' Sons Inc Wallingford	Plating only) Platers Metal	Radiation-Finned Copper
Warner Brothers Company The Bridgeport	Apothecaries Hall Company Waterbury	Bush Manufacturing Co West Hartford
<b>Paper Clips</b>	MacDermid Incorporated Waterbury	G & O Manufacturing Company The New Haven
H C Cook Co The (steel) 32 Beaver St Ansonia	<b>Platers' Equipment</b>	Vulcan Radiator Co The (steel and copper) Hartford
<b>Paper Mill Machinery</b>	Plume & Atwood Mfg Co The Thomaston	<b>Radiators—Engine Cooling</b>
Farrel-Birmingham Company Inc Ansonia	Christie Plating Co The (including lead plating) Hamden	G & O Manufacturing Co New Haven
<b>Paper Tubes and Cores</b>	Conn Metal Finishing Co Waterbury	Radio and Television Components
Sonoco Products Co (Climax-Lowell Div) Mystic	<b>Plating Processes and Supplies</b>	General Electric Company Bridgeport
<b>Parallel Tubes</b>	United Chromium Incorporated Waterbury	General Electric Company Bridgeport
Sonoco Products Co (Climax-Lowell Div) Mystic	<b>Plumbers' Brass Goods</b>	Hartford Rayon Corporation The Rocky Hill
<b>Parkerizing</b>	Bridgeport Brass Co Bridgeport	Hartford Rayon Corporation The Rocky Hill
Claireglow Mfg Company Portland	Keeney Mfg Co The (special bends) Newington	Reamers
<b>Parking Meters</b>	Scovill Manufacturing Company Waterbury	O K Tool Co Inc The (inserted tooth) Shelton
Rhodes Inc M H Hartford	48	Recorders
<b>Pattern-Makers</b>	<b>Plumbing Specialties</b>	Bristol Co The (automatic controllers, temperature, pressure, flow, humidity) Waterbury
Farrel-Birmingham Company Inc Ansonia	John M Russell Mfg Co Naugatuck	Reduction Gears
<b>Penlights</b>	Pole Line Hardware	Farrel-Birmingham Company Inc Ansonia
Bridgeport Metal Goods Mfg Co Bridgeport	Malleable Iron Fittings Co Branford	Snow-Nabstedt Gear Corp The New Haven
<b>Pet Furnishings</b>	Police Equipment	Refractories
Andrew B Hendry Co The New Haven	The Smith-Worthington Saddlery Co Hartford	Howard Company New Haven
<b>Pharmaceutical Specialties</b>	<b>Polishing Wheels</b>	Regulators
Ernst Bischoff Company Inc Ivoryton	Williamsville Buff Div The Bullard Clark Company Danielson	Norwalk Valve Company (for gas and air) South Norwalk
<b>Phosphor Bronze</b>	<b>Poly Chokes</b>	Sorensen & Company Inc Stamford
American Brass Company The Waterbury	Poly Choke Company The (shotgun choking device) Tariffville	Resistance Wire
Miller Company The (sheets, strips, rolls) Meriden	Pitney-Bowes Inc Stamford	C O Jeliff Mfg Co The (nickel, chromium, kenthal)
Seymour Mfg Co The Seymour	<b>Postage Meters</b>	Respirators
Waterbury Rolling Mills Inc (sheets, strips, rolls) Waterbury	Powdered Metal Products East Port Chester	American Optical Company Safety Division Putnum
Western Brass Mills Division of Olin Industries Inc (sheet, strip) New Haven	Waterbury	Retainers
<b>Phosphor Bronze Ingots</b>	<b>Power Presses</b>	Hartford Steel Ball Co The (bicycle & automobile) Hartford
Whipple and Choate Company The Bridgeport	Fenn Manufacturing Company The Hartford	(Advt.)
<b>Photographic Equipment</b>	<b>Prefabricated Buildings</b>	
Kalart Company Inc Plainville	City Lumber Co of Bridgeport Inc The Bridgeport	

# IT'S MADE IN CONNECTICUT

Riveting Machines		Screens		Shower Stalls	
Grant Mfg & Machine Co	The	Hartford Wire Works Co	The (Windows, Doors and Porches)	Dextone Company	New Haven
H P Townsend Manufacturing Co	The		Hartford	H C Cook Co	The (for card files)
L-R Mfg Div of The Ripley Co	Bridgeport	Screw Caps		32 Beaver St	Ansonia
Raybestos Div of Raybestos-Manhattan Inc	The			American Cyanamid Company	Waterbury
brake service equipment	Bridgeport	Screws		Sizing and Finishing Compounds	
Rivets		Atlantic Screw Works (wood)	Hartford	Slide Fasteners	
Blake & Johnson Co	The (brass, copper and non-ferrous)	Blake & Johnson Co	The (machine and wood)	G E Prentice Mfg Co	The Kensington
Clark Brothers Bolt Co	Waterville	Waterbury		North & Judd Manufacturing Co	New Britain
Connecticut Manufacturing Company	The	Bristol Company	The (socket set and socket cap screws)	Patent Button Co	The Waterbury
	Waterbury	Charles Parker Co	The (wood)		Slings
J H Sessions & Sons	Bristol	Clark Brothers Bolt Co	Mildale	American Steel & Wire Company	New Haven
Raybestos Div of Raybestos-Manhattan Inc	The	Connecticut Mfg Co	The (machine)	Smoke Stacks	
(brass and aluminum tubular and solid copper)	Bridgeport	Corbin Screw Div	American Hardware Corp	Bigelow Company	The (steel)
Raybestos Div of Raybestos-Manhattan Inc	The		New Britain	J B Williams Co	The (industrial soaps, toilet soaps, shaving soaps)
(iron)	Bridgeport	Holo-Chrome Screw Corporation	The (socket set and socket cap)	Scovill Manufacturing Company	Waterbury 91
Roasters—Electric			West Hartford	Torrey S Crane Company	Solder—Soft
General Electric Company	Bridgeport	Screw Machines			Special Machinery
Rods		H P Townsend Mfg Company	The Elmwood	Farrel-Birmingham Company Inc	Ansonia
American Brass Company	The (copper, brass, bronze)	Screw Machine Accessories		Henry & Wright Manufacturing Company	The Hartford
Bristol Brass Corp	The (brass and bronze)	Barnaby Manufacturing and Tool Company		H P Townsend Mfg Company	The Elmwood
	Bristol			Lundeberg Engineering Company	Hartford
Scovill Manufacturing Company	(brass and bronze)			National Sherardizing & Machine Co	(man-madels & stock shells for rubber industry)
	Waterbury 91	Bridgeport			Hartford
Roller Skates		Screw Machine Products		Swan Tool & Machine Co	The Special Parts
Winchester Repeating Arms Company	Division	Apex Tool Co	The	Greist Mfg Co	The (small machines, especially precision stampings)
Olin Industries Inc	New Haven	Blake & Johnson Co	The	J H Sessions & Son	Bristol
Rolling Mills and Equipment		Bristol Screw Corporation	Plainville	Special Industrial Locking Devices	
Farrel-Birmingham Company Inc	Ansonia	Centerless Grinding Co	The (Heat treated and ground type only)	Corbin Cabinet Lock Div	American Hardware Corp
Waterbury Farrel Foundry & Machine Co	The	19 Staples Street	Bridgeport	Special Tools & Dies	
	Waterbury	Connecticut Manufacturing Company	The	Lundeberg Engineering Company	Hartford
Rolls				Spring Spinnings	
Farrel-Birmingham Company Inc	(Chilled and Alloy Iron, Steel)	Eastern Machine Screw Corp	The	Gray Manufacturing Company	The Hartford
Rope Wire	Ansonia	Truman & Barclay Sts	New Haven	Sponge Rubber Products Co	The Shelton
American Steel & Wire Company	New Haven	Fairchild Screw Products Inc	Winsted	United States Rubber Company	Naugatuck
Rubber Chemicals	New Haven	Franklin Screw Machine Co	The (up to 1/4" capacity)	Spring Colling Machines	
Naugatuck Chemical Division	United States	Greist Mfg Co	The (Up to 1/4" capacity)	Torrington Manufacturing Co	The Torrington
Rubber Co	Naugatuck	Humason Mfg Co	The	Spring Units	
Stamford Rubber Supply Co	The ("Factice" Vulvanized Vegetable Oils)	Lowe Mfg Co	The	Owen Silent Spring Co	Inc (mattresses and furniture)
	Stamford	National Automatic Products Company	The	Spring Washers	
Rubber—Cellular		Nelson's Screw Machine Products	Plantville	Wallace Barnes Co	The Div Associated Spring Corp
Sponge Rubber Products Co	Inc	New Britain Machine Company	The	Springs—Coil & Flat	
Rubberized Fabrics				Foursome Manufacturing Company	Bristol
Duro-Gloss Rubber Co	The	Olson Brothers Company	(up to 3/4" capacity)	Han-Dee Spring and Manufacturing Co	The (Coil and Flat)
Rubber Footwear		Peck Spring Co	The	Humason Mfg Co	The Forestville
Goodyear Rubber Co	The	Plume & Atwood Mfg Co	The	New England Spring Manufacturing Company	Unionville
United States Rubber Company	(Keds, Kedettes, Gaytees, U S Royal Footwear)	Scovill Manufacturing Company	Waterbury 91	Peck Spring Co	The Plainville
Rubber Gloves		Waterbury Machine Tools & Products Co	(B & S Swiss type automatic)	Wallace Barnes Co	The Div Associated Spring Corp
Seamless Rubber Company	The	Waterville Mfg Co	The	Springs—Flat	
Rubber Heels		Watkins Manufacturing Co	Inc Milford	Foursome Manufacturing Company	Bristol
Danbury Rubber Co	Inc The	Screw Machine Tools		Owen Silent Spring Co	Inc
Rubber Latex Compounds and Dispersions	Danbury	American Cam Company Inc	(Circular Form Tools)	Wallace Barnes Co	The Div Associated Spring Corp
Naugatuck Chemical Division	United States	Somma Tool Co	(precision circular form tools)	Springs—Furniture	
Rubber Co (coating, impregnating and adhesive compounds)	Naugatuck		Waterbury	Foursome Manufacturing Company	Bristol
Rubber Mill Machinery				Colonial Spring Corporation	The Hartford
Farrel-Birmingham Company Inc	Ansonia	Screws—Socket		Connecticut Spring Corporation	The (compression, extension, torsion)
Rubber Products, Mechanical		Allen Manufacturing Company	The	D R Templeman Co	(Jewelry) Plainville
Auburn Manufacturing Company	The (washers, gaskets, molded parts)	Sealing Tape Machines	Hartford	Foursome Manufacturing Company	Bristol
Rubber—Reclaimed		Better Packages Inc	Shelton	J W Bernston Company	(coil and torsion) Plainville
Naugatuck Chemical Division	United States	Sewing Machines		New England Spring Mfg Co	Unionville
Rubber Co	Naugatuck	Greist Mfg Co	The (Sewing machine attachments)	Wallace Barnes Co	The Div Associated Spring Corp
Rubber Soles		503 Blake St	New Haven	Springs—Wire	
Danbury Rubber Co	Inc The	Merriam Mfg Co	The (Industrial)	Autoyre Company	The Oakville
Rubber Tile	Danbury	Merrow Machine Co	The (Industrial)	Stamped Metal Products	
Danbury Rubber Co	Inc The	Singer Manufacturing Company	The (Industrial)	American Brass Company	The Waterbury
Rubbish Burners	Danbury			Waterbury	Waterbury
John P Smith Co	The	Shaving Soaps	Glastonbury	Hoggson & Pettis Mfg Co	The (steel)
	423-33 Chapel St	Shears		141 Brewery St	New Haven
Saddlery	New Haven	Acme Shear Co	The (household)	Parker Stamp Works Inc	The (steel) Hartford
The Smith-Worthington Saddlery Co	Hartford	Sheets		Donahue Mfg Co	Inc Watertown
Safety Clothing		Wolcott Tool and Manufacturing Company	Waterbury	DooVal Tool & Mfg Inc	The Naugatuck
American Optical Company	Safety Division	Inc		Han-Dee Spring and Manufacturing Co	The (small) Hartford
Safety Fuses	Putnam	Sheet Metal Products		Plume & Atwood Mfg Co	The (small) Waterbury
Ensign-Bickford Co	The (mining & detonating)	Airline Manufacturing Company	The Warehouse Point	Houghson & Pettis Mfg Co	The (small) Waterbury
	Simsbury	American Brass Co	The (brass and copper)		
Safety Gloves and Mittens		Merriam Mfg Co	(security boxes, fitted tool boxes, tackle boxes, displays)		
American Optical Company	Safety Division	Plume & Atwood Mfg Co	The		
Safety Goggles	Putnam	United Advertising Corp	Manufacturing Division (Job and Production Runs)	New Haven	
American Optical Company	Safety Division			Sheet Metal Stampings	
Sandblasting		American Brass Company	The	American Buckle Co	Waterbury
Beij & Williams Co	The	DooVal Tool & Mfg Inc	The	West Haven	
Sandwich Grills—Electric		J H Sessions & Son		Naugatuck	
General Electric Company	Bridgeport	Patent Button Co	The	Bristol	
Saw Blades		Plume & Atwood Mfg Co	The	Waterbury	
Capewell Mfg Co	The (Hack Saw, Band Saw)	Shipment Sealers		Waterbury	
	Hartford	Better Packages Inc	Shelton		
Saws, Band, Metal Cutting		Shoe and Corset Laces			
Atlantic Saw Mfg Co	New Haven	Acme Shear Co	The		
Scales—Industrial Dial		Showcase Lighting Equipment	Ansonia		
Kron Company	The	Wiremold Company	The		
Scissors	Bridgeport		Hartford		
Acme Shear Company	The				

# IT'S MADE IN CONNECTICUT

Stationery Specialties		Threading Machines		Vacuum Bottles and Containers	
American Brass Company Inc	Waterbury	Grant Mfg & Machine Co	The (double and automatic)	American Thermos Bottle Co	Norwich
Waterbury Companies Inc	Waterbury	Stromberg Time Corp	Time Recorders	Vacuum Cleaners	
Steel			Timers, Interval	Electrolux Corporation	Old Greenwich
Stanley Works The (hot and cold rolled strip)	New Britain	A W Haydon Co	The	Spencer Turbine Co	Hartford
Steel Castings		H C Thompson Clock Co	The	Valves	
Farrel-Birmingham Company Inc	Ansonia	H W Cramer Company Inc	The	Norwalk Valve Company (sensitive check valves)	South Norwalk
Hartford Electric Steel Co	The (carbon and alloy steel)	Rhodes Inc M H	Timing Devices	W S Rockwell Company (Industrial)	Fairfield
Malleable Iron Fittings Co	Branford	A W Haydon Co	The	Valve Discs	
Nutmeg Crucible Steel Co	Branford	H W Cramer Company Inc	The	Colt's Manufacturing Company	Hartford
Steel—Cold Rolled Spring		Lux Clock Manufacturing Company	Timing Devices & Time Switches	Valves—Automatic Air	
Wallace Barnes Co	The Div Associated Spring Corp	Rhodes Inc M H	Waterbury	Beaton & Cadwell Mfg Co	New Britain
Steel—Cold Rolled Stainless		Seth Thomas Clocks	Waterbury	Valves—Automobile Tire	
Wallingford Steel Company	Wallingford	United States Time Corporation	The	Bridgeport Brass Company	Bridgeport
Steel—Cold Rolled Strip and Sheets			Timing Devices & Time Switches	Valves—Radiator Air	
American Steel & Wire Company	New Haven	A W Haydon Co	The	Bridgeport Brass Company	Bridgeport
Detroit Steel Corporation	New Haven	Lux Clock Manufacturing Company	Waterbury	Valves—Relief & Control	
Wallingford Steel Company	Wallingford	M H Rhodes Inc	Timing Devices & Time Switches	Beaton & Cadwell Mfg Co	New Britain
Steel Goods			Waterbury	Valves—Safety & Relief	
Merriam Mfg Co (sheets products to order)	Durham		Waterbury	Manning Maxwell & Moore Inc	Bridgeport
Steel Rolling Rules			Thinsheet Metals Co	Vanity Boxes	
Waterbury Lock & Specialty Co	The Milford		The (non-ferrous metals in rolls)	Bridgeport Metal Goods Mfg Co	Bridgeport
Steel Strapping			Waterbury	Varnishes	
Stanley Works The	New Britain	Wilcox Crittenden & Co Inc	Middletown	Staminitic Corp	New Haven
Stereotypes			Tools	Velvets	
W T Barnum & Co Inc	New Haven	Hoggson & Pettis Mfg Co	The (rubber workers)	American Velvet Co (owned and operated by A Wimpfheimer & Bro Inc)	Stonington
Stop Clocks, Electric		141 Brewery St	New Haven	Leiss Velvet Mfg Co Inc	Willimantic
H C Thompson Clock Co	Bristol	O K Tool Co Inc	The (inserted tooth metal cutting)	Velvet Textile Corporation	The (velveteen)
Straps, Leather			33 Hull St	West Haven	
Auburn Manufacturing Company	The (textile, industrial, skate, carriage)	Vanderman Manufacturing Co	The	Venetian Blinds	
Studio Couches	Middletown		Tools & Dies	Findell Manufacturing Company	Manchester
Waterbury Mattress Co	Waterbury	Moore Special Tool Co	Bridgeport	Ventilating Systems	
Super Refractories		Swan Tool & Machine Co	The	Colonial Blower Company	Plainville
Mullite Refractories Co	The	Tools, Diles & Fixtures	Hartford	Vibrators—Pneumatic	
Surface Metal Raceways & Fittings	Shelton	Fonda Gage Company (also jigs)	Stamford	New Haven Vibrator Company	(industrial)
Wiremold Company	The	Greist Mfg Co	The	New Haven	
Surgical Dressings	Hartford	Tools, Hand & Mechanical		Vises	
Acme Cotton Products Co Inc	East Killingly	Bridgeport Hardware Mfg Corp	The (screw drivers, nail pullers, box tools, wrenches, auto tools, forgings & specialties)	Charles Parker Co	Meriden
Seamless Rubber Company	The		Tools	Fenn Manufacturing Company	The (Quick-Action Vices)
Surgical Rubber Goods	New Haven			Vanderman Manufacturing Co	The (Combination Bench Pipe)
Seamless Rubber Company	New Haven	A C Gilbert Company	New Haven	Waffle Irons—Electric	
Switches—Electric		Geo S Scott Mfg Co	Wallingford	General Electric Company	Bridgeport
General Electric Company	Bridgeport	Gong Bell Co	The	Washers	
Swaging Machinery		N N Hill Brass Co	The	American Felt Co (felt)	Glenville
Hartford Special Machinery Co	The Hartford	Waterbury Companies Inc	East Hampton	Auburn Manufacturing Company	The (all materials)
Switchboards			Waterbury	Blake & Johnson	Middletown
Plainville Electrical Products Company	Plainville	Tools & Novelties		Clark Brothers Bolt Co	Milldale
Switchboards Wire and Cables		Waterbury Companies Inc	Waterbury	J H Sessions & Son	Bristol
Rockbestos Products Corp (asbestos insulated)	New Haven	Tramways		Plume & Atwood Mfg Co	Waterbury
Synchronous Motors		American Steel & Wire Company	New Haven	Raybestos Div of Raybestos-Manhattan Inc	The (clutch washers)
R W Cramer Company Inc	The Centerbrook	Trucks—Commercial		J H Rosenbeck Inc	Torrington
Tanks		Metropolitan Body Company (International Harvester truck chassis and "Metro" bodies)	Bridgeport	Saling Manufacturing Company	(made to order)
Bigelow Company (The steel)	New Haven	Trucks—Industrial		Sessions Foundry Co	Unionville
Storts Welding Company (steel and alloy)	Meriden	George P Clark Co	Windsor Locks	Washers—Felt	
Tape		Trucks—Lift		Chas W House & Sons Inc	(Mills & Cutting Plant)
Russell Mfg Co	The	Excelsior Hardware Co	The	Washing Machines—Electric	
Tap Extractors	Middletown	George P Clark Co	Windsor Locks	General Electric Company	Bridgeport
Walton Company	The	Trucks—Skid Platforms		Watches	
Taps, Collapsing	West Hartford	Excelsior Hardware Co	The (lift)	E Ingraham Co	Bristol
Geometric Tool Co	The	Tube Bending		New Haven Clock and Watch Co	The (pocket & wrist)
Tarred Lines	New Haven	Donahue Mfg Co	Watertown	United States Time Corporation	The
Brownell & Co Inc	Moodus	Tube Clips		Water Heaters	Waterbury
Telemetering Instruments		H C Cook Co	The (for collapsible tubes)	Whitlock Manufacturing Co	The (instantaneous & storage)
Bristol Co	The	32 Beaver St	Ansonia	Water Heaters—Electric	Hartford
Television Receivers	Waterbury	Weimann Bros Mfg Co	The (for collapsible tubes)	Bauer & Company Inc	Hartford
General Electric Company	Bridgeport	Tube Fittings	Derby	Waterproof Dressings for Leather	
Testers—Non-Destructive		Scovill Mfg Co	"Uniflare"	Viscol Company	The
Sperry Products Inc	Danbury	Tubing	Waterbury	Wedges	
Textile Machinery		American Brass Co	The (brass and copper)	Saling Manufacturing Company	(hammer & axe)
Merrow Machine Co	The	Bridgeport Brass Company	(brass and copper)	Welding	
2814 Laurel St	Hartford	G & O Manufacturing Co	(finned)	Farrel-Birmingham Company Inc	Ansonia
Textile Mill Supplies		Scovill Manufacturing Company	(Brass and Copper)	G E Wheeler Company	(Fabrication of Steel & Non-Ferrous Metals)
Ernst Bischoff Company Inc	Ivoryton	Tubing—Heat Exchanger	Waterbury	Industrial Welding Company	(Equipment Manufacturers—Steel Fabricators)
Textile Processors		American Brass Company	The	Porcupine Company	The
American Dyeing Corporation	(rayon, acetate)	Scovill Manufacturing Company	Waterbury 91	Welding—Lead	
Aspinook Corp	The (cotton)	Underwood Corporation	Hartford	Storts Welding Company	(tanks and fabrication)
Thermometers	Jewett City	Royal Typewriter Co	Hartford	Welding Rods	
Bristol Co	The (recording and automatic control)	Underwood Corporation	Hartford	American Brass Company	Waterbury
Manning Maxwell & Moore Inc	Waterbury	Typewriters—Portable	Hartford	Bristol Brass Co	The (brass & bronze)
Thermostats		Underwood Corporation	Hartford	Wheels—Industrial	
Bridgeport Thermostat Company	Inc (automatic)	Typewriter Ribbons and Supplies	Underwood Corporation	George P Clark Co	Windsor Locks
Thin Gauge Metals		Hartford and Bridgeport		Wicks	
Plume & Atwood Mfg Co	The	Underclearer Rolls		Auburn Manufacturing Company	The (felt, asbestos)
Thin Sheet Metals Co	The (plain or tinned in rolls)	Sonoco Products Co	(Climax-Lowell Div)	Corley Co	The (300# AAR)
Thread	Waterbury	Uniform Buttons	Mystic	Plainville Upholstering Fabrics—Woolen & Worsted	
American Thread Co	Willimantic	Waterbury Companies Inc	Waterbury	Broad Brook Company	(automobile, airplane, railroad)
Belding Heminway Corticelli	Putnam	Union Pipe Fittings		Broad Brook	
Gardner Hall Jr Co	The (cotton sewing)	Corley Co	Plainville	Russell Mfg Co	The
Max Pollack & Co Inc	Groton	The (300# AAR)			
Wm Johl Manufacturing Co	Mystic	Upholstering Fabrics—Woolen & Worsted			
Thread Rolling Machinery	Hartford	Broad Brook Company	(automobile, airplane, railroad)		
Special Machinery Co	The Hartford				

## It's Made in Connecticut

(Continued from page 39)

Window & Door Guards	
Hartford Wire Works Co	The Hartford Wire
American Brass Company	The Waterbury
American Steel & Wire Company	New Haven
Atlantic Wire Co	The (steel) Branford
Bartlett Hair Spring Wire Co	The (hair spring) North Haven
Bridgeport Brass Company	(brass and silicon bronze) Bridgeport
Bristol Brass Corp	The (brass & bronze) Bristol
Driscoll Wire Co	The (steel) Shelton
Hudson Wire Co	Winsted Div (insulated & enameled magnet) Winsted
Platt Bros & Co	The (zinc wire) P O Box 1030 Waterbury
Plume & Atwood Mfg Co	The (brass, bronze, nickel, silver) Thomaston
Scovill Manufacturing Company	(Brass, Bronze and Nickel Silver) Waterbury 91
Wire Arches & Trellises	
Hartford Wire Works Co	The Hartford
John P Smith Co	The 423-33 Chapel St New Haven
Wire Baskets	
Rock Inc	(Industrial—for acid, heat, greasing) Fairfield
Wiretex Mfg Co	Inc (Industrial, for acid, heat treating and degreasing) Bridgeport
Wire Cable	
Bevin-Wilcox Line Co	The (braided) East Hampton
Wire Cloth	
Hartford Wire Works Co	The Hartford
C O Jelliff Mfg Co	The (all metal, all meshes) Southport
Pequot Wire Cloth Co	Inc Norwalk
Rock Incorporated	Fairfield
Smith Co	The John P New Haven
Wire Drawing Dies	
Waterbury Wire Die Co	The Waterbury
Wire Dipping Baskets	
Hartford Wire Works Co	The Hartford
John P Smith Co	The 423-33 Chapel St New Haven
Wire Formings	
Autoye Co	The Oakville
G E Prentice Mfg Co	The Kensington
Master Engineering Company	West Cheshire
North & Judd Manufacturing Co	New Britain
Verplex Company	The Essex
Wire Forms	
Colonial Spring Corporation	The Hartford
Connecticut Spring Corporation	The Hartford
Foursome Manufacturing Company	Bristol
Humason Mfg Co	The Forestville
New England Spring Mfg Co	Unionville
Wallace Barnes Co	The Div Associated Spring Corp
Wire Goods	
American Buckle Co	The (overall trimmings) West Haven
Patent Button Co	The Waterbury
Scovill Manufacturing Company	(To Order) Waterbury 91
Wire Partitions	
Hartford Wire Works Co	The Hartford
John P Smith Co	The 423-33 Chapel St New Haven
Wire Products	
Clairglow Mfg Company	Portland
Plume & Atwood Mfg Co	The (to order) Waterbury
Wire Reels	
A H Nilson Mach Co	The Bridgeport
Wire Rings	
American Buckle Co	The (pan handles and tinner's trimmings) West Haven
Wire Rope and Strand	
American Steel & Wire Company	New Haven
Wire Shapes	
Bridgeport Chain & Mfg Co	Bridgeport
Wire—Specialties	
Andrew B Hendryx Co	The New Haven
Wires and Cable	
General Electric Company	(for central stations, industrial and mining applications) Bridgeport
Rockbestos Products Corporation	(asbestos insulated) New Haven
Wires—Building	
General Electric Company	Bridgeport
Wires—Telephone	
General Electric Company	Bridgeport

**Wood Handles**  
Salisbury Cutlery Handle Co The (for cutlery & small tools) Salisbury

**Wood Scrapers**  
Fletcher-Terry Co The Forestville

**Woodwork**  
C H Dresser & Sons Inc (Mfg all kinds of woodwork) Hartford

Hartford Builders Finish Co Hartford

**Woven Awning Stripes**  
Falls Company The Norwich

**Woven Felts—Wool**  
Chas W House & Sons Inc (Mills & Cutting Plant) Unionville

**Yarns**  
Hartford Spinning Incorporated (Woolen, knitting and weaving yarns) Unionville

Aldon Spinning Mills Corporation The (fine-woolen and specialty) Talcottville

Ensign-Bickford Co The (jute carpet) Simsbury

**Zinc**  
Platt Bros & Co The (ribbon, strip and wire) Waterbury P O Box 1030

**Zinc Castings**  
Newton-New Haven Co Inc 688 Third Ave West Haven

in April 1949. The consumers' price index also advanced to a peak in August 1948, 73% above the 1941 base. After that there was a gradual fall off to +65% in February 1950, and since then a mild upward trend to +67% in May.

## Advertising Index

American Appraisal Co., The	17
Ballard Oil Co., Inc.	2
Barney's	20
Brett Co., E. W.	14
Buckley Bros.	Outside Back Cover
Case, Lockwood & Brainard, Div. of Conn. Printers, Inc.	Inside Back Cover
Clark Associates, Myron	24
Detroit Steel Corp.	22
Dolge Co., C. B.	21
Dowd, Wyllie & Olson, Inc.	Inside Back Cover
Eastern Machinery Co., The	17
Flint Co., A. W.	15
Gair Company, Inc., Robert	26
Graceman & Associates, Edward	28
Graphic Arts Co., The	23
Hall Company, Inc., Thomas W.	14
Hartford Special Machinery Co., The	14
Howard Co., The	14
J-B Engineering Sales Co.	14
Jones & Company, Inc., T. A. D.	29
Kasden & Sons, Inc., H.	Inside Front Cover
Kellogg & Bulkeley, Div. of Conn. Printers, Inc.	25
Kelsey & Sons, Inc., W. E.	18
Maier & Co., Ward	27
Manufacturers Association of Conn.	12
Merritt & Co., Joseph	19
Nutmeg Crucible Steel Co., The	28
Perkins Machine & Gear Co.	19
Robertson Paper Box Co., Inc.	13
Roger Sherman Transfer Co.	16
Souther Engineering Co., The Henry	14
Southern New England Telephone Co.	Inside Back Cover
Swan Tool & Machine Co., The	19
Taylor & Greenough, Co.	21
Thompson Water Cooler Co.	20
Wallace Barnes Co.	24
Wiremold Co., The	31
Youngberg Bros.	24

## Accounting Hints

(Continued from page 31)

(5) The guidance of a qualified insurance representative will be essential in arriving at the most practical type of insurance to best fit your particular situation.

(6) Eligibility requirements must be carefully reviewed toward the end of complying with the tax regulations as well as affording an equitable basis for participation in your plan.

## Business Pattern

(Continued from page 30)

46% above normal in May, the same as the preceding month. In April the actual volume of residential building, based on contracts awarded in this state, was exceptionally heavy amounting to 2,500,000 square feet, more than double the awards of the previous month and the corresponding month of last year, and only slightly below the post-war peak recorded in June 1946.

During recent weeks prices have tended to reflect an upward movement. In August 1948 the wholesale commodity index reached an all-time high 110% above the January 1941 base. From that position there was a steady decline to +87% in December 1949. After holding relatively stable during the first four months of this year the index rose to an estimated +94% by the middle of June, which is about the same level as that which obtained

rice  
Au-  
case.  
off  
ince  
6 in

17  
2  
20  
14  
over  
over  
24  
22  
21  
over  
17  
15  
26  
28  
23  
14  
14  
14  
29  
Cover  
25  
18  
27  
12  
19  
28  
19  
13  
16  
14  
0. Cover  
19  
21  
20  
24  
31  
24  
24

**NOT THIS...**



**BUT THIS**



Extension telephones save time, steps, make for more profitable production. They cost so little, too — only a few cents a day. Just call the telephone business office and place your order.

THE SOUTHERN NEW ENGLAND TELEPHONE COMPANY

Owned and Operated by and for Connecticut People Since 1882

**DOWD  
WYLLIE &  
OLSON INC.**

**PHOTO ENGRAVING**  
**ADVERTISING ART**

*Since* 1913

106 ANN ST. HARTFORD, CONN.

Printing of Excellence—

At the Sign of  
the Stone Book



Case, Lockwood & Brainard  
85 Trumbull Street  
Hartford, Connecticut



## HERE are cold facts on fuel

### *Important to every Connecticut industry*

Heavy oil, "Bunker C" or No. 6, is tomorrow's industrial fuel. It is low in cost, high in efficiency and in plentiful supply.

Our new terminal in Bridgeport with its 70 million gallon capacity supplied by one of the world's largest marketers of "Bunker C" oil, brings new savings to every industry in this area.

Here is greater efficiency and convenience at a cost far below that of your present fuel . . . and savings greater than you have ever

believed possible, due to low cost direct-by-water transportation and efficient overland delivery.

Let us show you the tremendous savings conversion to this heavy industrial fuel oil can bring *your* plant . . . or if your plant is already converted, let us show you why you can "look to Buckley Brothers for better service, lower fuel costs".

No obligation of course—write, wire or phone us today.

**Buckley Bros., Inc. Bridgeport, Conn. Phone 6-3541**

### **NEW ENGLAND'S LARGEST PETROLEUM STORAGE TERMINAL**

**Terminals at:**

**BRIDGEPORT AND WATERBURY, CONNECTICUT**

**Offices at:**

**ONE SEAVIEW AVENUE, BRIDGEPORT**

**PETROLEUM**  
**BUCKLEY**  
**BROS.**  
**PRODUCTS**

E  
fuel  
ustr

Y